

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



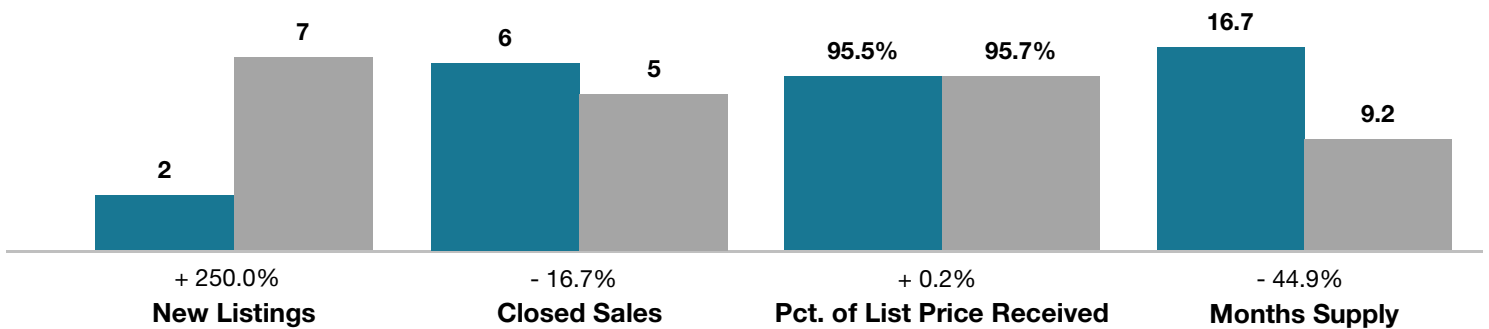
Saguache County

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	2	7	+ 250.0%	107	111	+ 3.7%
Closed Sales	6	5	- 16.7%	80	66	- 17.5%
Median Sales Price*	\$167,000	\$160,000	- 4.2%	\$155,450	\$167,000	+ 7.4%
Average Sales Price*	\$196,500	\$200,700	+ 2.1%	\$162,542	\$179,897	+ 10.7%
Percent of List Price Received*	95.5%	95.7%	+ 0.2%	93.3%	95.3%	+ 2.1%
Days on Market Until Sale	176	38	- 78.4%	216	179	- 17.1%
Inventory of Homes for Sale	120	53	- 55.8%	--	--	--
Months Supply of Inventory	16.7	9.2	- 44.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Saguache County —

