

Local Market Update for June 2017

A Research Tool Provided by the Colorado Association of REALTORS®

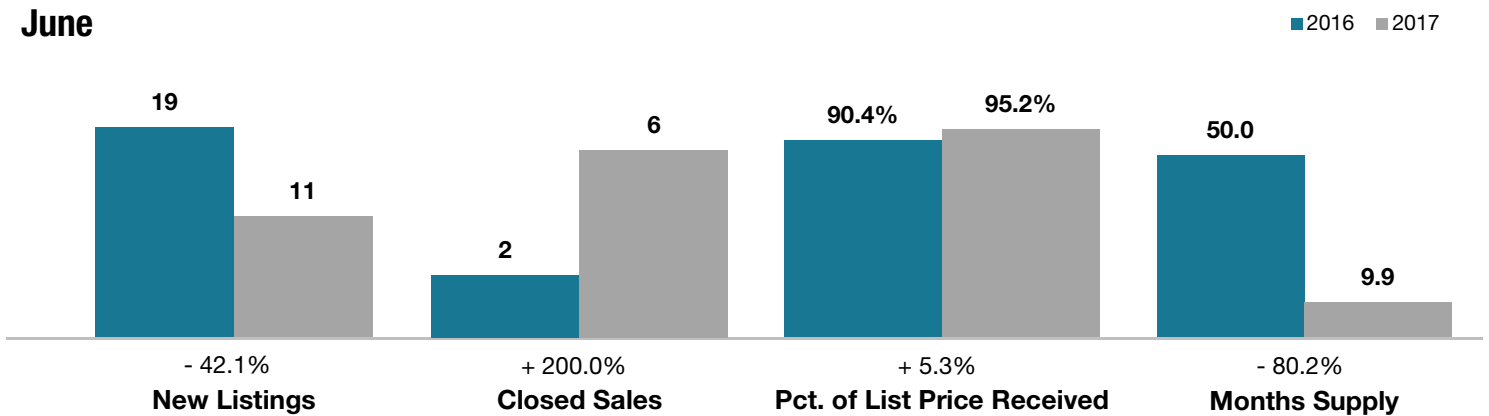


Saguache County

Key Metrics	June			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	19	11	- 42.1%	72	48	- 33.3%
Closed Sales	2	6	+ 200.0%	49	33	- 32.7%
Median Sales Price*	\$197,500	\$153,500	- 22.3%	\$150,000	\$165,000	+ 10.0%
Average Sales Price*	\$197,500	\$148,917	- 24.6%	\$148,700	\$174,879	+ 17.6%
Percent of List Price Received*	90.4%	95.2%	+ 5.3%	93.2%	94.6%	+ 1.5%
Days on Market Until Sale	122	302	+ 147.5%	225	232	+ 3.1%
Inventory of Homes for Sale	375	55	- 85.3%	--	--	--
Months Supply of Inventory	50.0	9.9	- 80.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

