Local Market Update for November 2019





Not all agents are the same!





Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	November			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
New Listings	8	12	+ 50.0%	210	221	+ 5.2%
Sold Listings	5	14	+ 180.0%	148	140	- 5.4%
Median Sales Price*	\$240,000	\$290,000	+ 20.8%	\$170,000	\$192,733	+ 13.4%
Average Sales Price*	\$211,700	\$277,393	+ 31.0%	\$214,537	\$237,202	+ 10.6%
Percent of List Price Received*	91.0%	94.5%	+ 3.8%	94.0%	94.7%	+ 0.7%
Days on Market Until Sale	269	179	- 33.5%	168	159	- 5.4%
Inventory of Homes for Sale	118	105	- 11.0%			
Months Supply of Inventory	8.5	8.6	+ 1.2%			

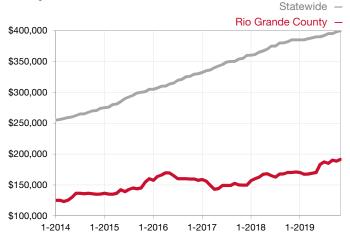
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
New Listings	0	0		5	6	+ 20.0%
Sold Listings	0	0		2	2	0.0%
Median Sales Price*	\$0	\$0		\$150,750	\$322,500	+ 113.9%
Average Sales Price*	\$0	\$0		\$150,750	\$322,500	+ 113.9%
Percent of List Price Received*	0.0%	0.0%		93.1%	97.2%	+ 4.4%
Days on Market Until Sale	0	0		194	105	- 45.9%
Inventory of Homes for Sale	9	4	- 55.6%			
Months Supply of Inventory	9.0	4.0	- 55.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

