

# Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

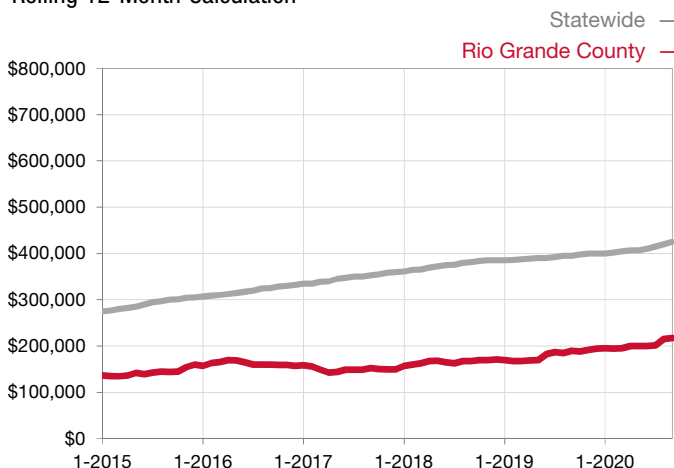
Single Family	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	10	25	+ 150.0%	192	169	- 12.0%
Sold Listings	23	15	- 34.8%	107	112	+ 4.7%
Median Sales Price*	\$225,000	\$300,000	+ 33.3%	\$190,000	\$215,000	+ 13.2%
Average Sales Price*	\$336,679	\$363,500	+ 8.0%	\$228,438	\$282,941	+ 23.9%
Percent of List Price Received*	96.1%	94.7%	- 1.5%	95.2%	94.8%	- 0.4%
Days on Market Until Sale	181	205	+ 13.3%	164	163	- 0.6%
Inventory of Homes for Sale	131	75	- 42.7%	--	--	--
Months Supply of Inventory	12.0	5.8	- 51.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	6	4	- 33.3%
Sold Listings	0	0	--	1	3	+ 200.0%
Median Sales Price*	\$0	\$0	--	\$285,000	\$335,000	+ 17.5%
Average Sales Price*	\$0	\$0	--	\$285,000	\$339,667	+ 19.2%
Percent of List Price Received*	0.0%	0.0%	--	98.3%	94.1%	- 4.3%
Days on Market Until Sale	0	0	--	43	247	+ 474.4%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	5.0	0.8	- 84.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

