## **Local Market Update for November 2020**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!



## **Rio Grande County**

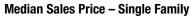
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	November			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year	
New Listings	12	5	- 58.3%	221	191	- 13.6%	
Sold Listings	14	15	+ 7.1%	140	153	+ 9.3%	
Median Sales Price*	\$290,000	\$385,000	+ 32.8%	\$192,733	\$229,000	+ 18.8%	
Average Sales Price*	\$277,393	\$407,400	+ 46.9%	\$237,202	\$298,638	+ 25.9%	
Percent of List Price Received*	94.5%	95.9%	+ 1.5%	94.7%	94.8%	+ 0.1%	
Days on Market Until Sale	179	203	+ 13.4%	159	160	+ 0.6%	
Inventory of Homes for Sale	116	45	- 61.2%				
Months Supply of Inventory	9.5	3.3	- 65.3%				

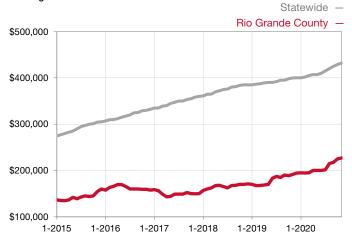
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year	
New Listings	0	1		6	6	0.0%	
Sold Listings	0	1		2	5	+ 150.0%	
Median Sales Price*	\$0	\$346,250		\$322,500	\$346,250	+ 7.4%	
Average Sales Price*	\$0	\$346,250		\$322,500	\$343,050	+ 6.4%	
Percent of List Price Received*	0.0%	99.2%		97.2%	95.7%	- 1.5%	
Days on Market Until Sale	0	110		105	178	+ 69.5%	
Inventory of Homes for Sale	4	2	- 50.0%				
Months Supply of Inventory	4.0	1.6	- 60.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

