

# Local Market Update for January 2016

## Northern Coverage

A Research Tool Provided by the Colorado Association of REALTORS®



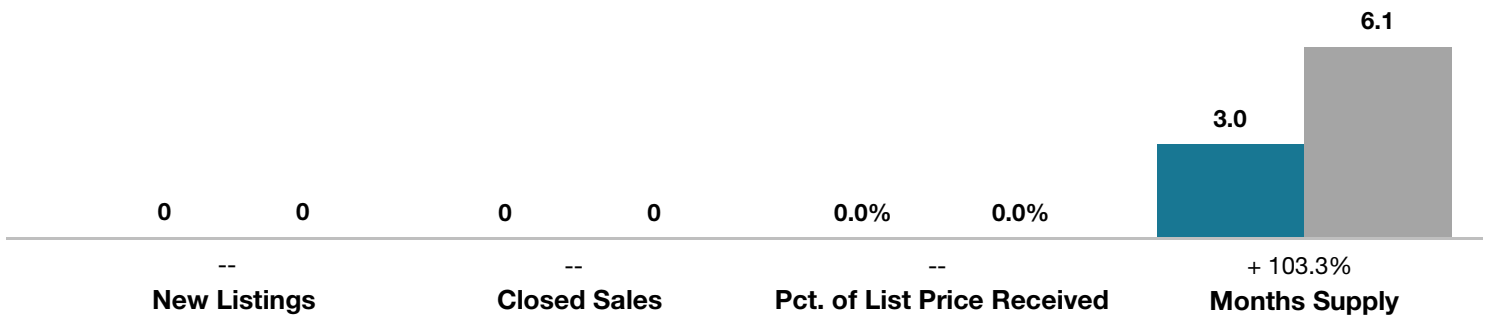
# Other Areas

Key Metrics	January			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 1-2015	Thru 1-2016	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	3	7	+ 133.3%	--	--	--
Months Supply of Inventory	3.0	6.1	+ 103.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

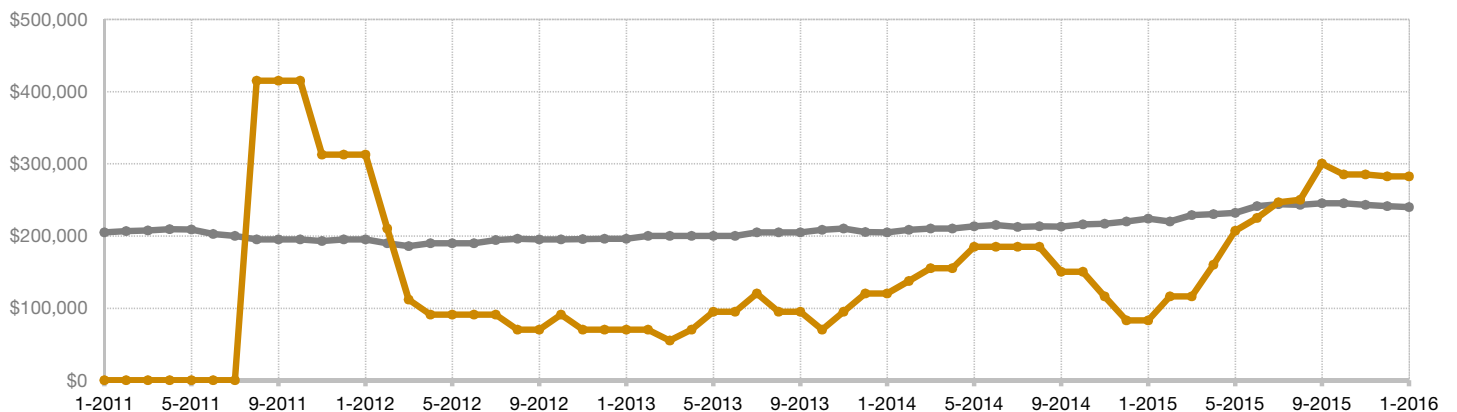
## January

■ 2015 ■ 2016



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Other Areas —



# Local Market Update for February 2016

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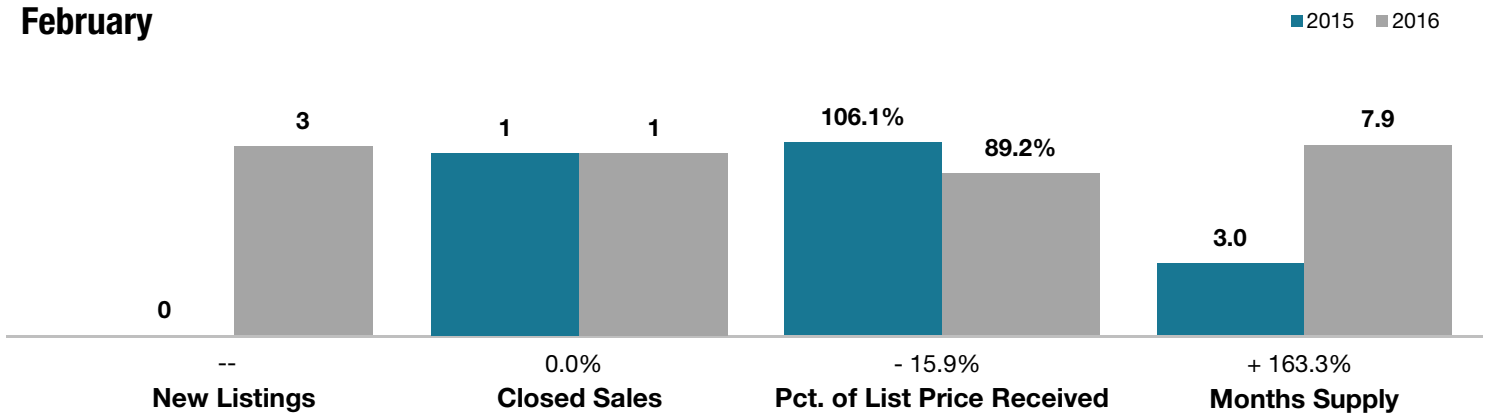


# Other Areas

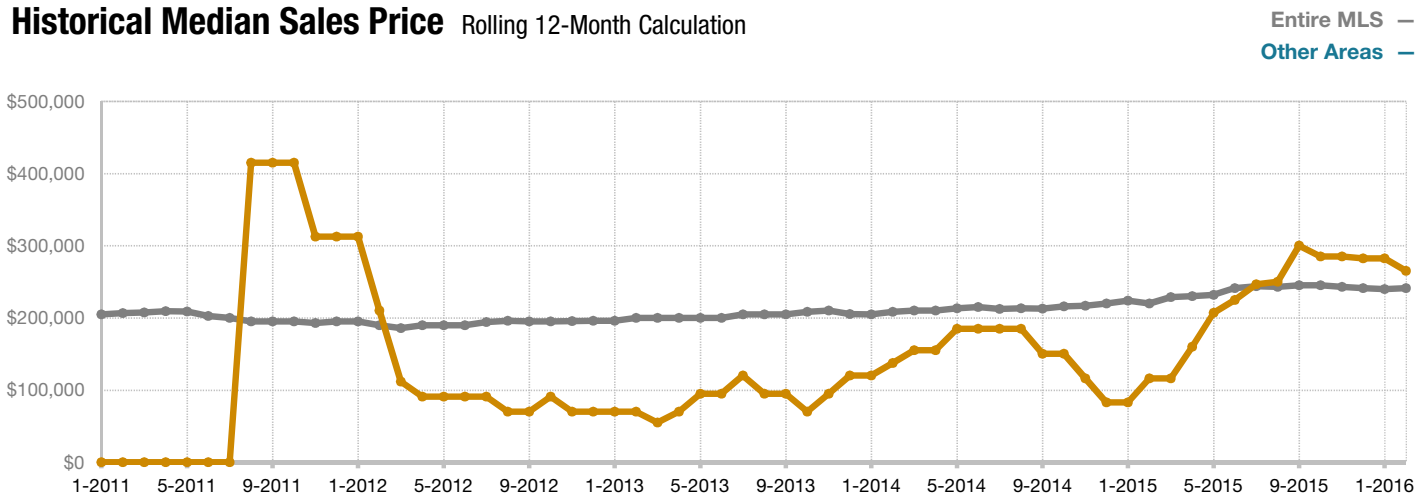
Key Metrics	February			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 2-2015	Thru 2-2016	Percent Change from Previous Year
New Listings	0	3	--	0	3	--
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$350,000	<b>\$132,000</b>	- 62.3%	\$350,000	<b>\$132,000</b>	- 62.3%
Average Sales Price*	\$350,000	<b>\$132,000</b>	- 62.3%	\$350,000	<b>\$132,000</b>	- 62.3%
Percent of List Price Received*	106.1%	<b>89.2%</b>	- 15.9%	106.1%	<b>89.2%</b>	- 15.9%
Days on Market Until Sale	70	<b>67</b>	- 4.3%	70	<b>67</b>	- 4.3%
Inventory of Homes for Sale	3	<b>9</b>	+ 200.0%	--	--	--
Months Supply of Inventory	3.0	<b>7.9</b>	+ 163.3%	--	--	--

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## February



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for March 2016

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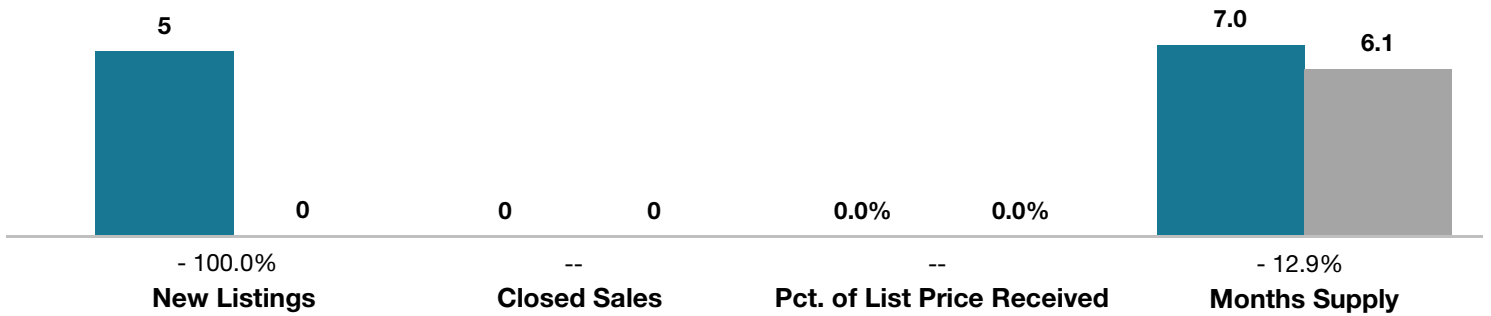
# Other Areas

Key Metrics	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 3-2015	Thru 3-2016	Percent Change from Previous Year
New Listings	5	0	- 100.0%	5	4	- 20.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$350,000	\$132,000	- 62.3%
Average Sales Price*	\$0	\$0	--	\$350,000	\$132,000	- 62.3%
Percent of List Price Received*	0.0%	0.0%	--	106.1%	89.2%	- 15.9%
Days on Market Until Sale	0	0	--	70	67	- 4.3%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	7.0	6.1	- 12.9%	--	--	--

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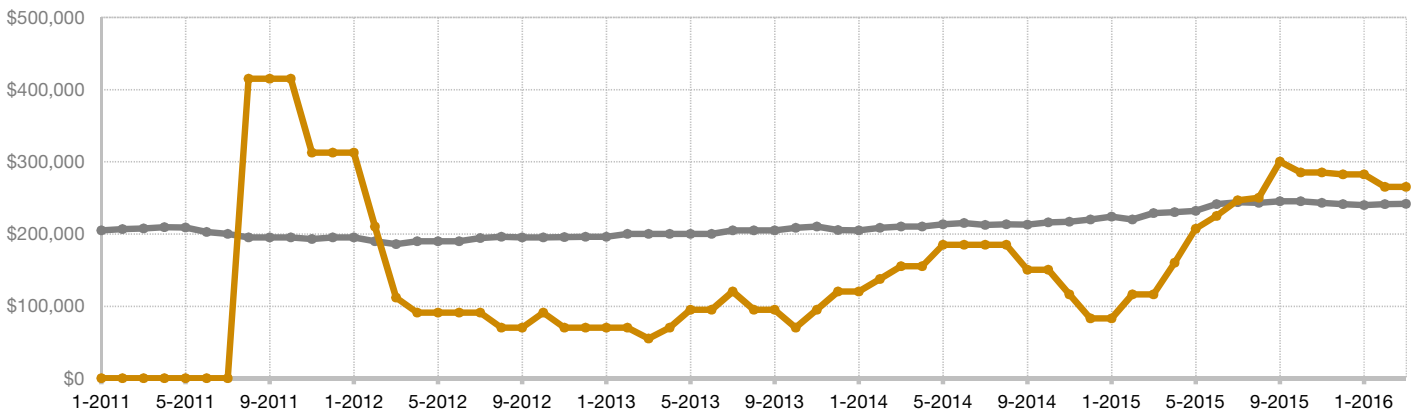
## March

■ 2015 ■ 2016



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Other Areas —



# Local Market Update for April 2016

## Northern Coverage

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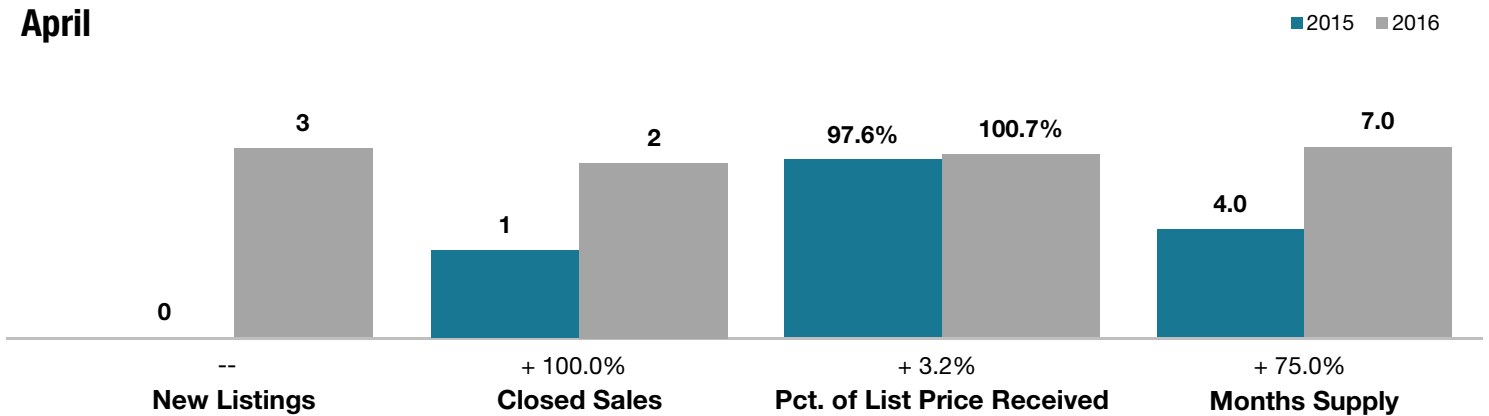


# Other Areas

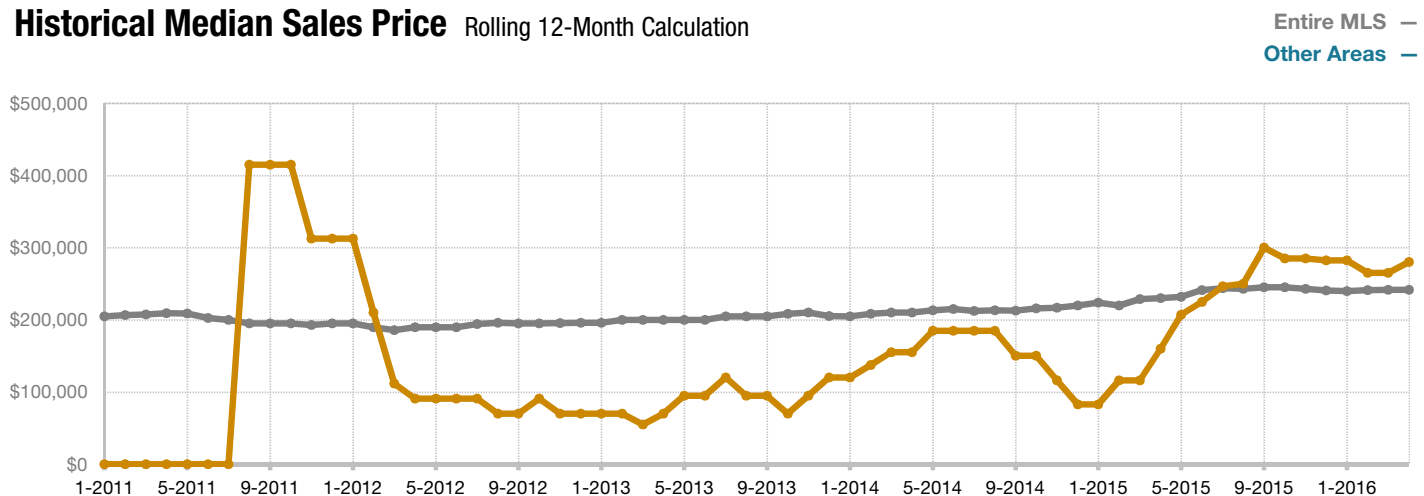
Key Metrics	April			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 4-2015	Thru 4-2016	Percent Change from Previous Year
New Listings	0	3	--	5	8	+ 60.0%
Closed Sales	1	2	+ 100.0%	2	3	+ 50.0%
Median Sales Price*	\$243,000	<b>\$326,000</b>	+ 34.2%	\$296,500	<b>\$233,000</b>	- 21.4%
Average Sales Price*	\$243,000	<b>\$326,000</b>	+ 34.2%	\$296,500	<b>\$261,333</b>	- 11.9%
Percent of List Price Received*	97.6%	<b>100.7%</b>	+ 3.2%	101.8%	<b>96.9%</b>	- 4.8%
Days on Market Until Sale	856	<b>39</b>	- 95.4%	463	<b>48</b>	- 89.6%
Inventory of Homes for Sale	4	<b>9</b>	+ 125.0%	--	--	--
Months Supply of Inventory	4.0	<b>7.0</b>	+ 75.0%	--	--	--

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## April



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for May 2016

## Northern Coverage

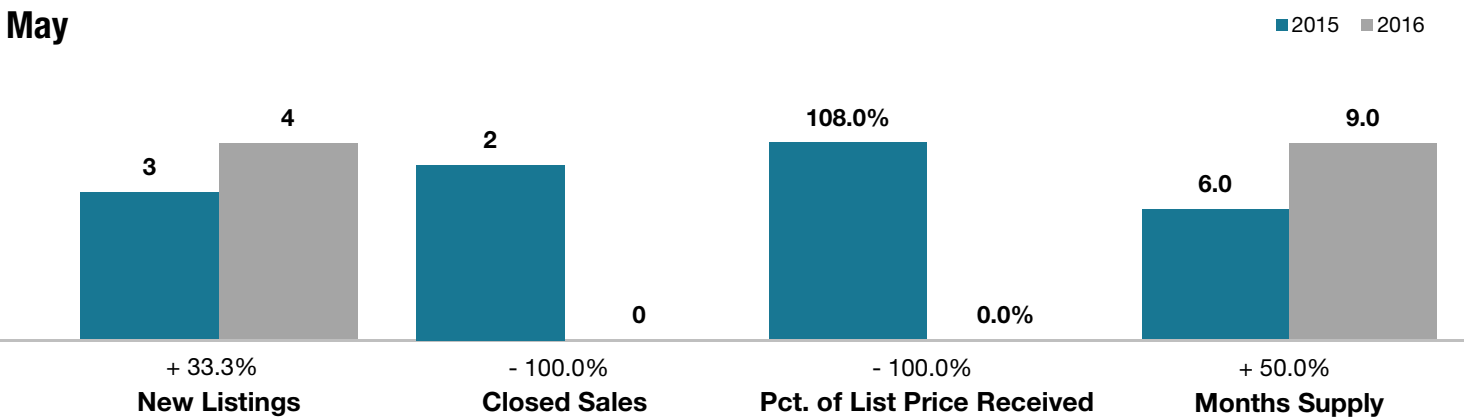
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# Other Areas

Key Metrics	May			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 5-2015	Thru 5-2016	Percent Change from Previous Year
New Listings	3	4	+ 33.3%	8	12	+ 50.0%
Closed Sales	2	0	- 100.0%	4	4	0.0%
Median Sales Price*	\$291,000	\$0	- 100.0%	\$296,500	\$326,000	+ 9.9%
Average Sales Price*	\$291,000	\$0	- 100.0%	\$293,750	\$302,250	+ 2.9%
Percent of List Price Received*	108.0%	0.0%	- 100.0%	104.9%	97.6%	- 7.0%
Days on Market Until Sale	191	0	- 100.0%	327	194	- 40.7%
Inventory of Homes for Sale	7	12	+ 71.4%	--	--	--
Months Supply of Inventory	6.0	9.0	+ 50.0%	--	--	--

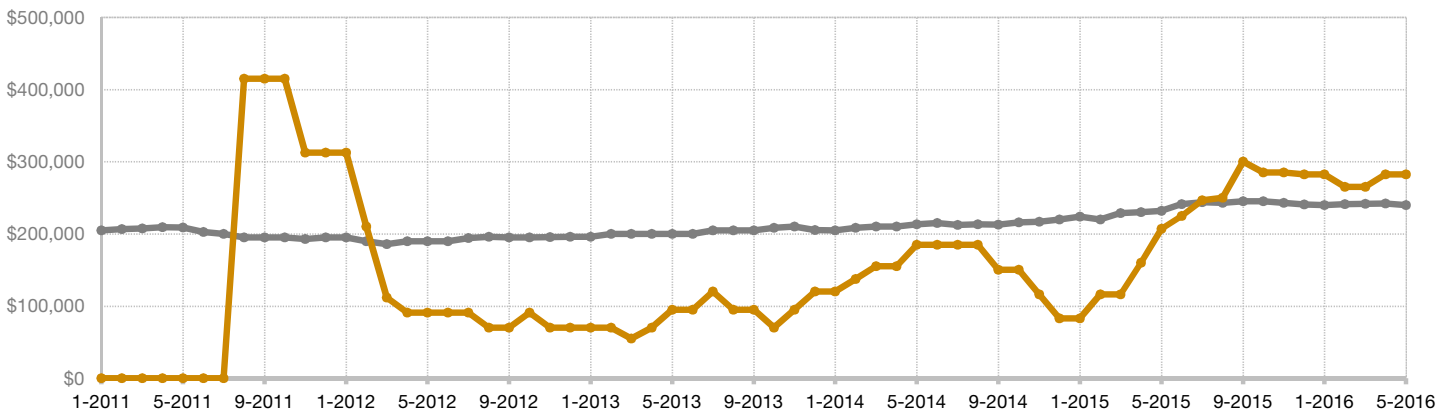
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## Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Other Areas —



# Local Market Update for June 2016

## Northern Coverage

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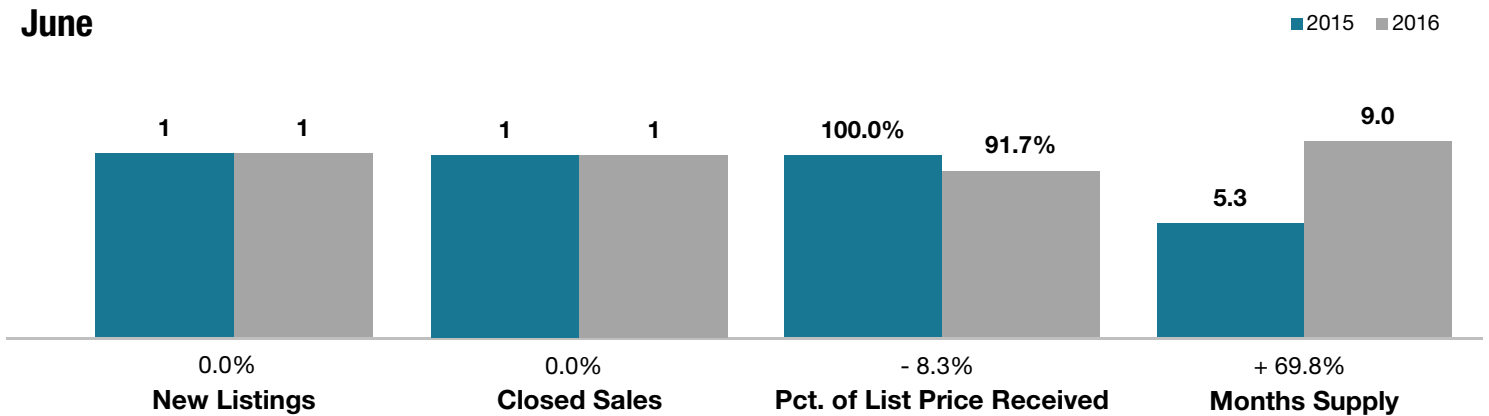


# Other Areas

Key Metrics	June			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 6-2015	Thru 6-2016	Percent Change from Previous Year
New Listings	1	1	0.0%	9	13	+ 44.4%
Closed Sales	1	1	0.0%	5	5	0.0%
Median Sales Price*	\$250,000	<b>\$292,500</b>	+ 17.0%	\$250,000	<b>\$292,500</b>	+ 17.0%
Average Sales Price*	\$250,000	<b>\$292,500</b>	+ 17.0%	\$285,000	<b>\$300,300</b>	+ 5.4%
Percent of List Price Received*	100.0%	<b>91.7%</b>	- 8.3%	103.9%	<b>96.5%</b>	- 7.1%
Days on Market Until Sale	70	<b>112</b>	+ 60.0%	275	<b>177</b>	- 35.6%
Inventory of Homes for Sale	6	<b>12</b>	+ 100.0%	--	--	--
Months Supply of Inventory	5.3	<b>9.0</b>	+ 69.8%	--	--	--

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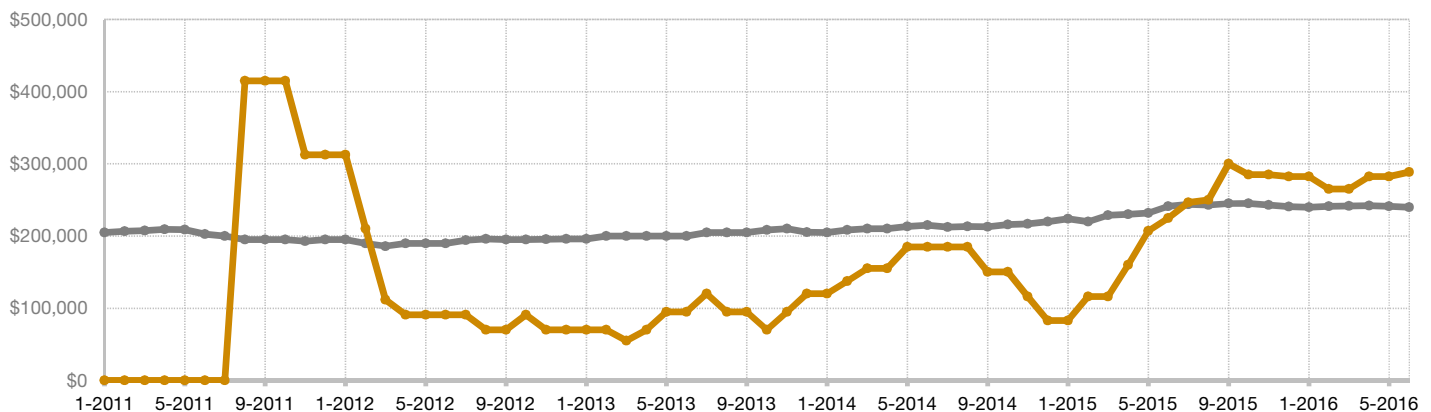
## June



## Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Other Areas —



# Local Market Update for July 2016

## Northern Coverage

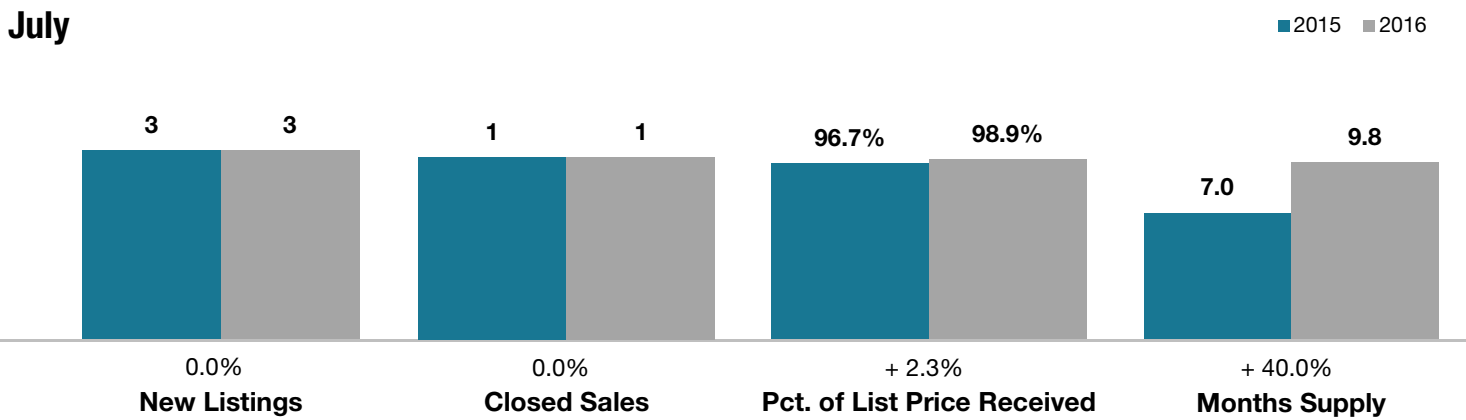
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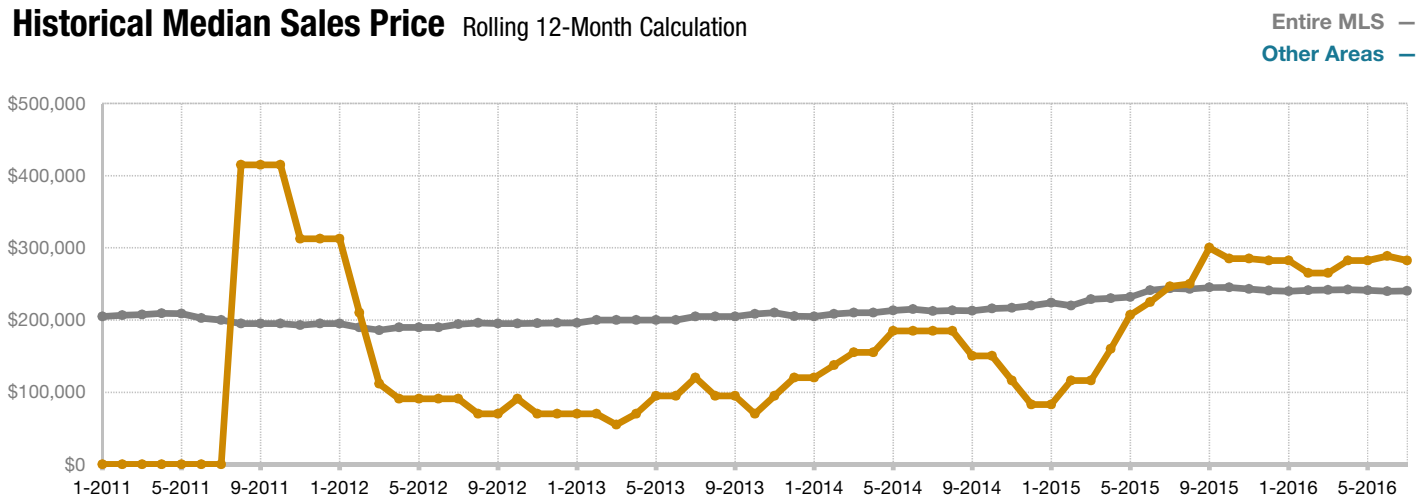
# Other Areas

Key Metrics	July			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 7-2015	Thru 7-2016	Percent Change from Previous Year
New Listings	3	3	0.0%	12	17	+ 41.7%
Closed Sales	1	1	0.0%	6	6	0.0%
Median Sales Price*	\$382,000	<b>\$237,300</b>	- 37.9%	\$300,000	<b>\$264,900</b>	- 11.7%
Average Sales Price*	\$382,000	<b>\$237,300</b>	- 37.9%	\$301,167	<b>\$289,800</b>	- 3.8%
Percent of List Price Received*	96.7%	<b>98.9%</b>	+ 2.3%	102.7%	<b>96.9%</b>	- 5.6%
Days on Market Until Sale	54	<b>37</b>	- 31.5%	239	<b>154</b>	- 35.6%
Inventory of Homes for Sale	8	<b>13</b>	+ 62.5%	--	--	--
Months Supply of Inventory	7.0	<b>9.8</b>	+ 40.0%	--	--	--

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### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for August 2016

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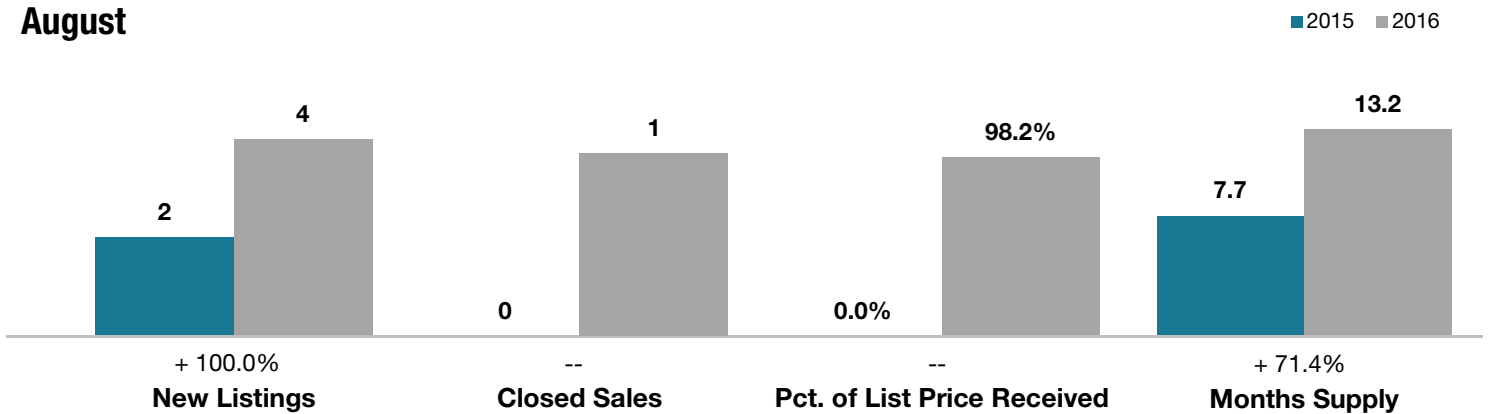


# Other Areas

Key Metrics	August			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 8-2015	Thru 8-2016	Percent Change from Previous Year
New Listings	2	4	+ 100.0%	14	22	+ 57.1%
Closed Sales	0	1	--	6	7	+ 16.7%
Median Sales Price*	\$0	\$108,000	--	\$300,000	\$237,300	- 20.9%
Average Sales Price*	\$0	\$108,000	--	\$301,167	\$263,829	- 12.4%
Percent of List Price Received*	0.0%	98.2%	--	102.7%	97.1%	- 5.5%
Days on Market Until Sale	0	4	--	239	132	- 44.8%
Inventory of Homes for Sale	9	17	+ 88.9%	--	--	--
Months Supply of Inventory	7.7	13.2	+ 71.4%	--	--	--

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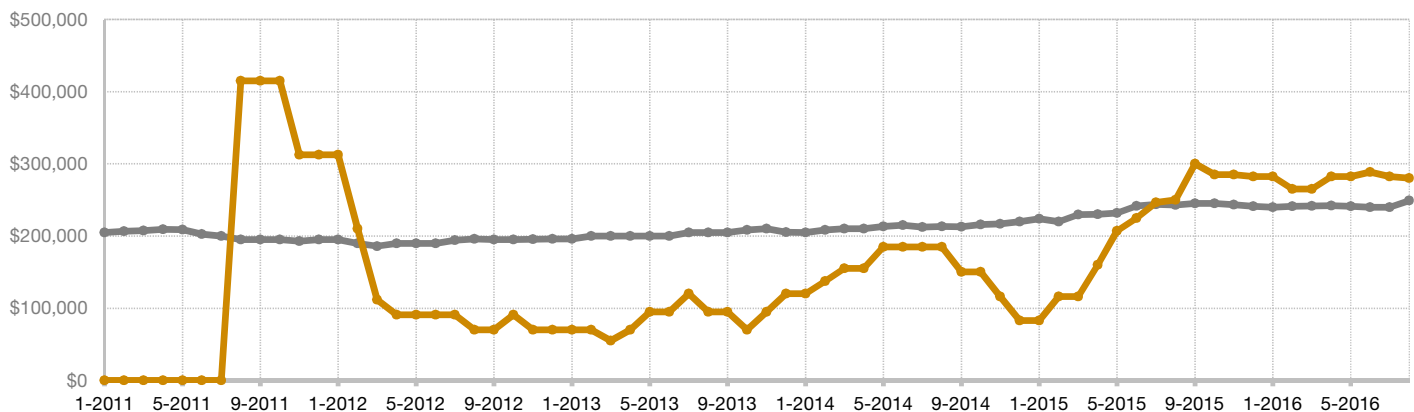
## August



## Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Other Areas —





# Local Market Update for September 2016

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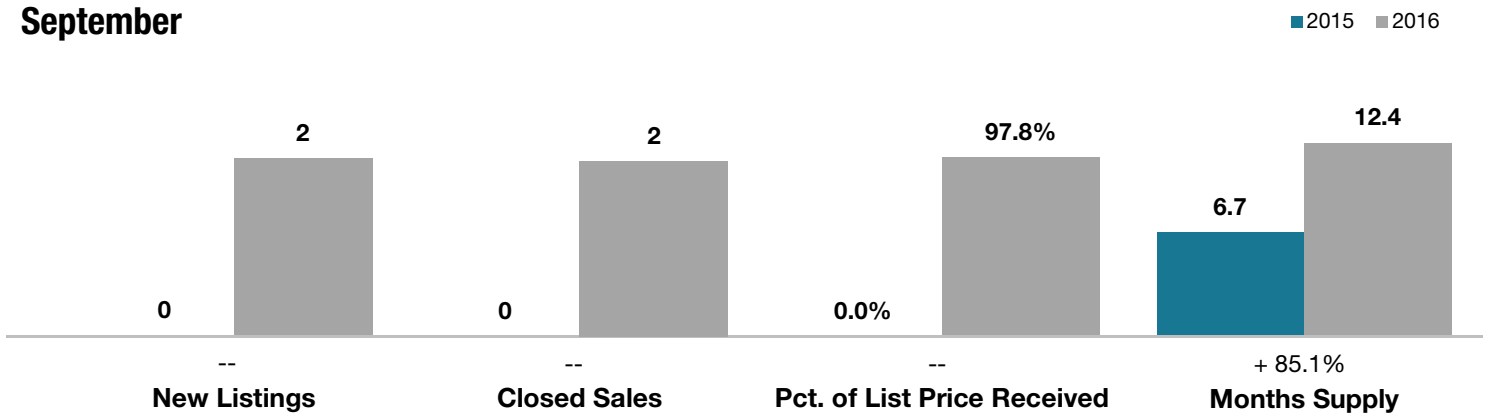


# Other Areas

Key Metrics	September			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 9-2015	Thru 9-2016	Percent Change from Previous Year
New Listings	0	2	--	14	26	+ 85.7%
Closed Sales	0	2	--	6	9	+ 50.0%
Median Sales Price*	\$0	\$524,980	--	\$300,000	\$292,500	- 2.5%
Average Sales Price*	\$0	\$524,980	--	\$301,167	\$321,862	+ 6.9%
Percent of List Price Received*	0.0%	97.8%	--	102.7%	97.2%	- 5.4%
Days on Market Until Sale	0	4	--	239	104	- 56.5%
Inventory of Homes for Sale	8	17	+ 112.5%	--	--	--
Months Supply of Inventory	6.7	12.4	+ 85.1%	--	--	--

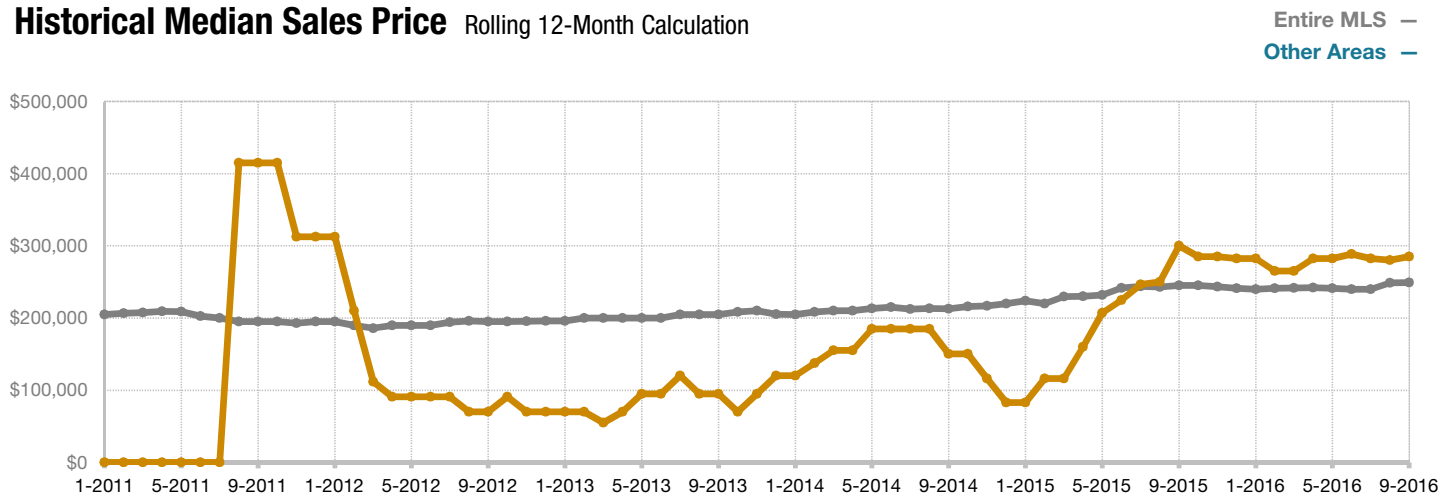
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## September



## Historical Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for October 2016

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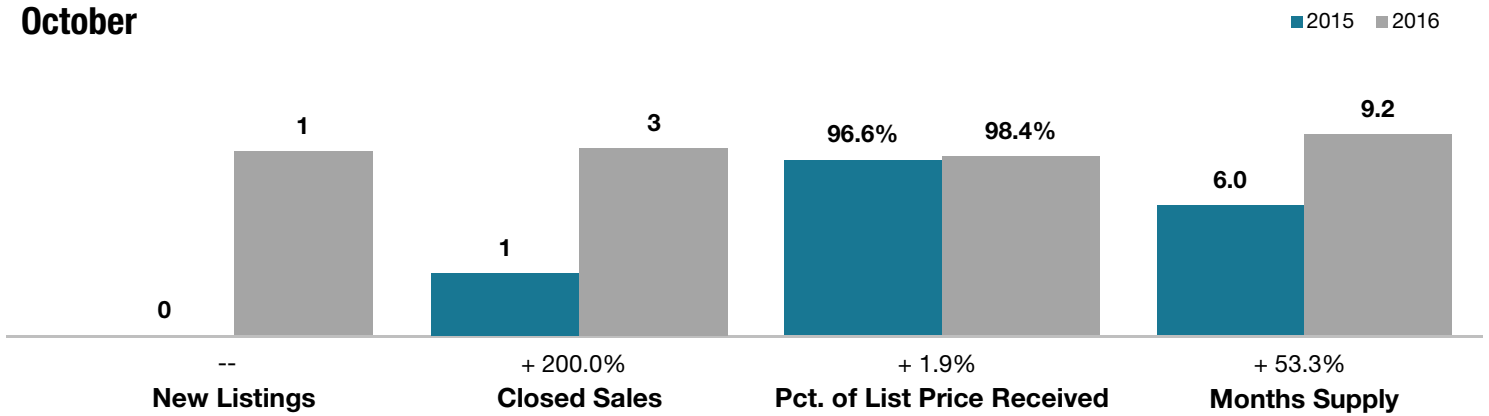


# Other Areas

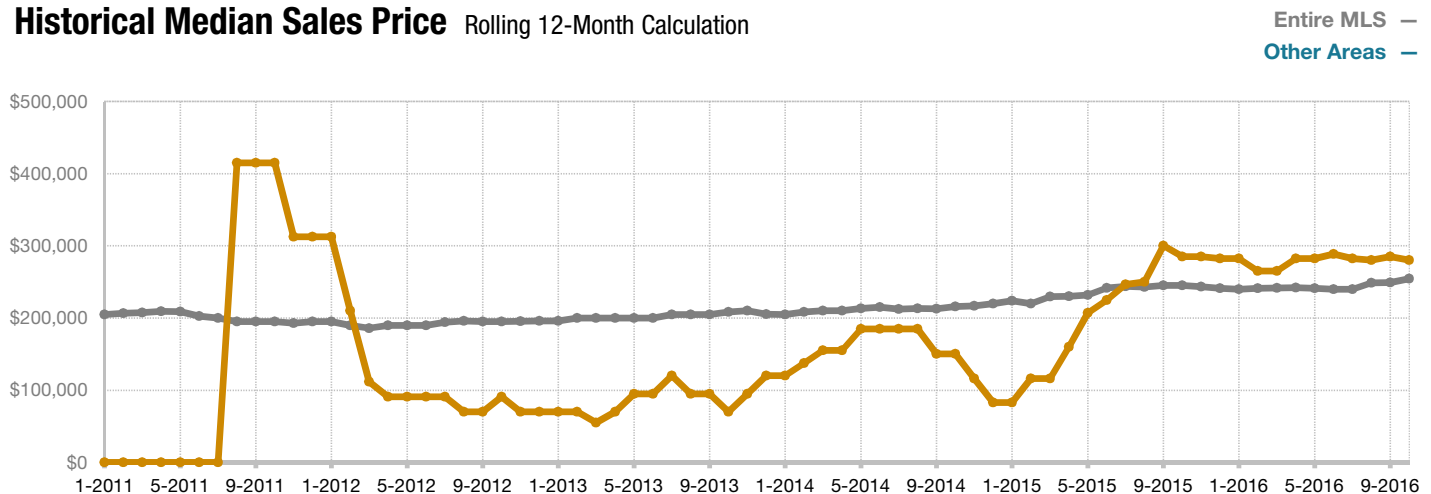
Key Metrics	October			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 10-2015	Thru 10-2016	Percent Change from Previous Year
New Listings	0	1	--	14	27	+ 92.9%
Closed Sales	1	3	+ 200.0%	7	12	+ 71.4%
Median Sales Price*	\$285,000	<b>\$164,400</b>	- 42.3%	\$285,000	<b>\$264,900</b>	- 7.1%
Average Sales Price*	\$285,000	<b>\$361,133</b>	+ 26.7%	\$298,857	<b>\$331,680</b>	+ 11.0%
Percent of List Price Received*	96.6%	<b>98.4%</b>	+ 1.9%	101.8%	<b>97.5%</b>	- 4.2%
Days on Market Until Sale	49	<b>48</b>	- 2.0%	211	<b>90</b>	- 57.3%
Inventory of Homes for Sale	7	<b>15</b>	+ 114.3%	--	--	--
Months Supply of Inventory	6.0	<b>9.2</b>	+ 53.3%	--	--	--

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## October



## Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for November 2016

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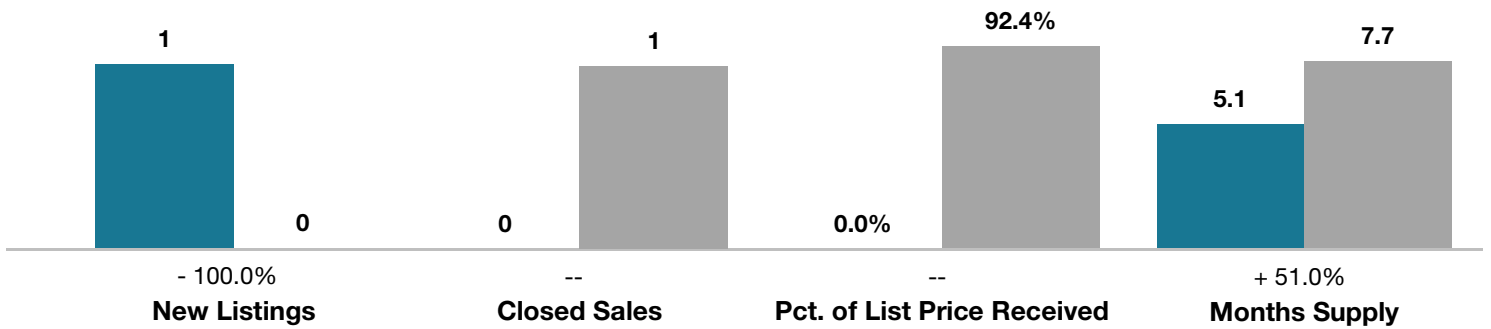
# Other Areas

Key Metrics	November			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 11-2015	Thru 11-2016	Percent Change from Previous Year
New Listings	1	0	- 100.0%	15	27	+ 80.0%
Closed Sales	0	1	--	7	13	+ 85.7%
Median Sales Price*	\$0	\$550,000	--	\$285,000	\$292,500	+ 2.6%
Average Sales Price*	\$0	\$550,000	--	\$298,857	\$348,474	+ 16.6%
Percent of List Price Received*	0.0%	92.4%	--	101.8%	97.1%	- 4.6%
Days on Market Until Sale	0	137	--	211	93	- 55.9%
Inventory of Homes for Sale	6	12	+ 100.0%	--	--	--
Months Supply of Inventory	5.1	7.7	+ 51.0%	--	--	--

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## November

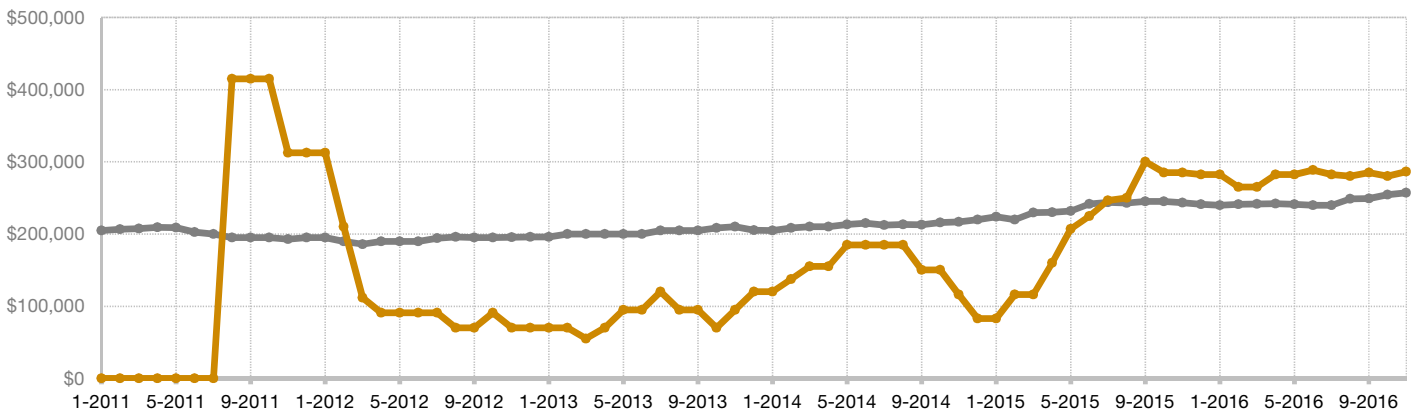
■ 2015 ■ 2016



## Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Other Areas —



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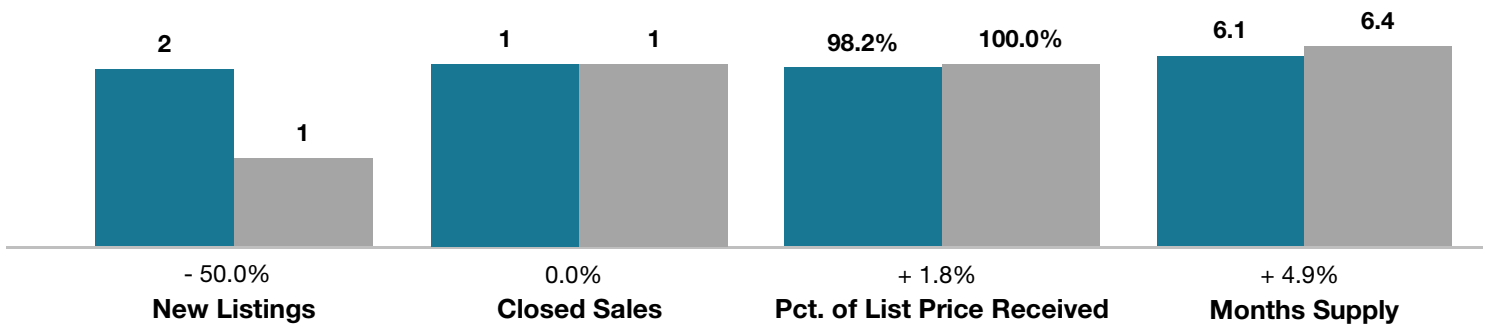
# Other Areas

Key Metrics	December			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 12-2015	Thru 12-2016	Percent Change from Previous Year
New Listings	2	1	- 50.0%	17	28	+ 64.7%
Closed Sales	1	1	0.0%	8	14	+ 75.0%
Median Sales Price*	\$280,000	<b>\$815,000</b>	+ 191.1%	\$282,500	<b>\$355,750</b>	+ 25.9%
Average Sales Price*	\$280,000	<b>\$815,000</b>	+ 191.1%	\$296,500	<b>\$381,797</b>	+ 28.8%
Percent of List Price Received*	98.2%	<b>100.0%</b>	+ 1.8%	101.4%	<b>97.3%</b>	- 4.0%
Days on Market Until Sale	572	<b>0</b>	- 100.0%	257	<b>87</b>	- 66.1%
Inventory of Homes for Sale	7	<b>10</b>	+ 42.9%	--	--	--
Months Supply of Inventory	6.1	<b>6.4</b>	+ 4.9%	--	--	--

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## December

■ 2015 ■ 2016



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Other Areas —

