

# Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®

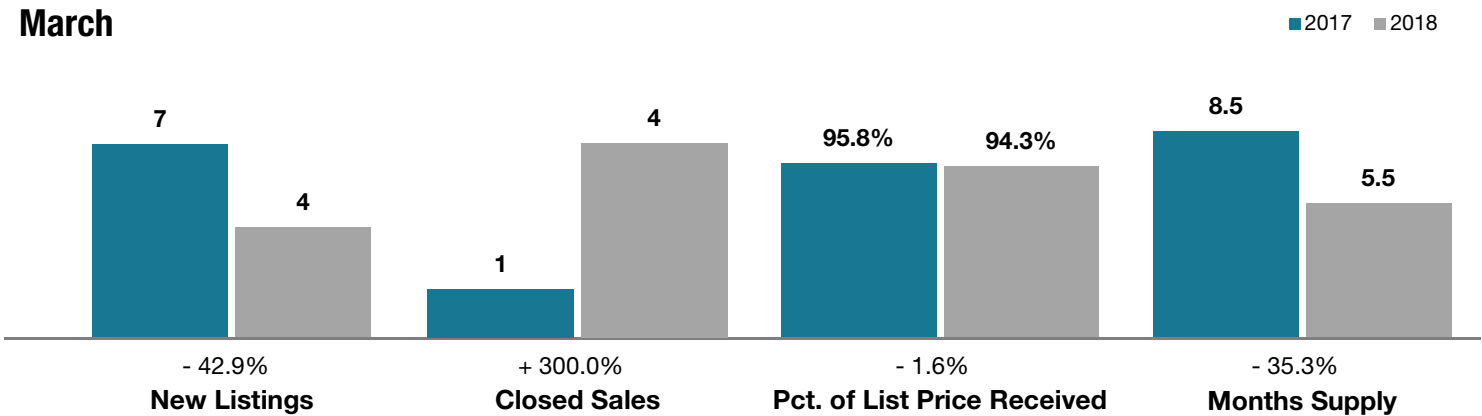


## Nathrop

Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 3-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	7	4	- 42.9%	8	8	0.0%
Closed Sales	1	4	+ 300.0%	2	7	+ 250.0%
Median Sales Price*	\$570,000	<b>\$297,500</b>	- 47.8%	\$481,250	<b>\$390,000</b>	- 19.0%
Average Sales Price*	\$570,000	<b>\$282,125</b>	- 50.5%	\$481,250	<b>\$283,786</b>	- 41.0%
Percent of List Price Received*	95.8%	<b>94.3%</b>	- 1.6%	94.1%	<b>94.1%</b>	0.0%
Days on Market Until Sale	142	<b>65</b>	- 54.2%	145	<b>79</b>	- 45.5%
Inventory of Homes for Sale	17	<b>18</b>	+ 5.9%	--	--	--
Months Supply of Inventory	8.5	<b>5.5</b>	- 35.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

