Local Market Update for August 2018



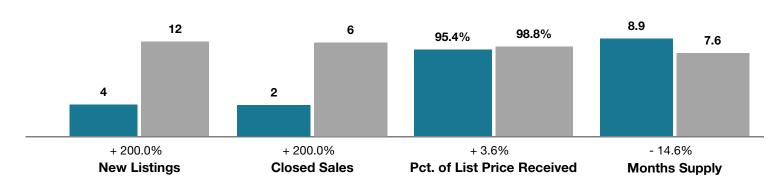


Nathrop

	August			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	4	12	+ 200.0%	41	40	- 2.4%
Closed Sales	2	6	+ 200.0%	21	26	+ 23.8%
Median Sales Price*	\$265,000	\$382,000	+ 44.2%	\$392,000	\$380,000	- 3.1%
Average Sales Price*	\$265,000	\$340,167	+ 28.4%	\$359,457	\$350,108	- 2.6%
Percent of List Price Received*	95.4%	98.8%	+ 3.6%	94.8%	96.0%	+ 1.3%
Days on Market Until Sale	89	132	+ 48.3%	99	114	+ 15.2%
Inventory of Homes for Sale	26	27	+ 3.8%			
Months Supply of Inventory	8.9	7.6	- 14.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August = 2017 = 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Nathrop -

