

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



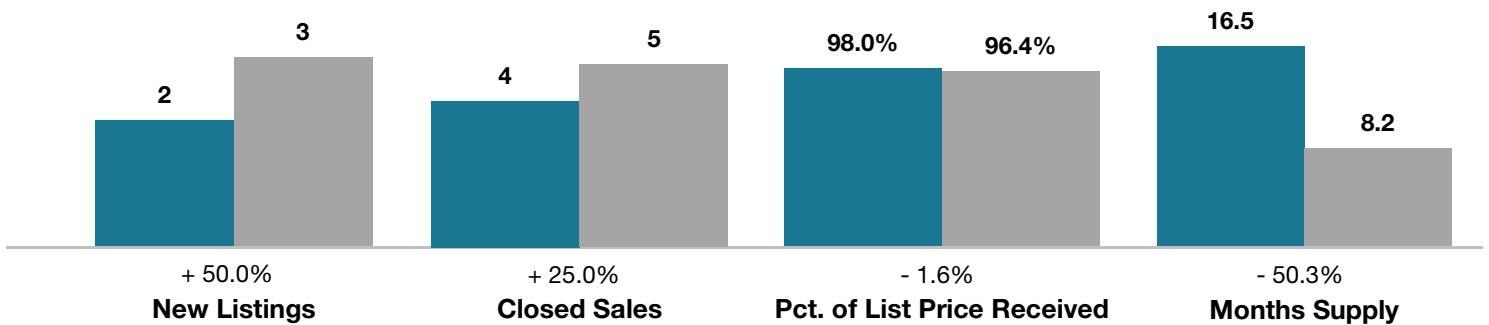
Nathrop

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	32	61	+ 90.6%
Closed Sales	4	5	+ 25.0%	18	32	+ 77.8%
Median Sales Price*	\$432,500	\$400,000	- 7.5%	\$407,500	\$388,500	- 4.7%
Average Sales Price*	\$394,975	\$291,360	- 26.2%	\$392,078	\$326,617	- 16.7%
Percent of List Price Received*	98.0%	96.4%	- 1.6%	96.2%	95.4%	- 0.8%
Days on Market Until Sale	179	65	- 63.7%	123	80	- 35.0%
Inventory of Homes for Sale	38	26	- 31.6%	--	--	--
Months Supply of Inventory	16.5	8.2	- 50.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Nathrop —

