Local Market Update for June 2017



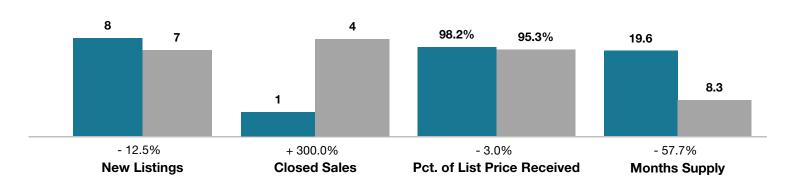


Nathrop

	June			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	8	7	- 12.5%	23	32	+ 39.1%
Closed Sales	1	4	+ 300.0%	5	13	+ 160.0%
Median Sales Price*	\$555,000	\$401,000	- 27.7%	\$320,000	\$392,500	+ 22.7%
Average Sales Price*	\$555,000	\$443,625	- 20.1%	\$365,000	\$383,069	+ 5.0%
Percent of List Price Received*	98.2%	95.3%	- 3.0%	93.1%	94.5%	+ 1.5%
Days on Market Until Sale	2	83	+ 4050.0%	94	131	+ 39.4%
Inventory of Homes for Sale	47	22	- 53.2%			
Months Supply of Inventory	19.6	8.3	- 57.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June 2016 **2**017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS — Nathrop —

