

Local Market Update for July 2015

Southern Coverage

A Research Tool Provided by the Colorado Association of REALTORS®



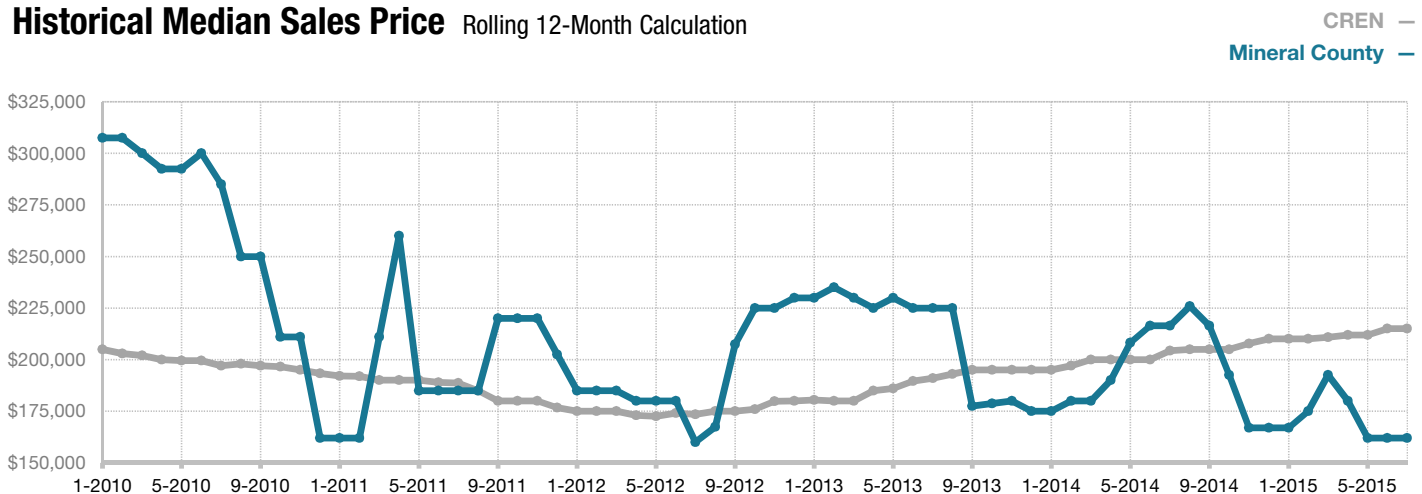
Mineral County

| Key Metrics | July | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 7-2014 | Thru 7-2015 | Percent Change from Previous Year |
| New Listings | 11 | 13 | + 18.2% | 41 | 50 | + 22.0% |
| Sold Listings | 1 | 1 | 0.0% | 6 | 16 | + 166.7% |
| Median Sales Price* | \$185,000 | \$320,000 | + 73.0% | \$200,750 | \$182,500 | - 9.1% |
| Average Sales Price* | \$185,000 | \$320,000 | + 73.0% | \$184,558 | \$206,188 | + 11.7% |
| Percent of List Price Received* | 97.9% | 87.7% | - 10.4% | 91.7% | 89.1% | - 2.8% |
| Days on Market Until Sale | 410 | 121 | - 70.5% | 360 | 143 | - 60.3% |
| Cumulative Days on Market Until Sale | 0 | 852 | -- | 350 | 261 | - 25.4% |
| Inventory of Homes for Sale | 78 | 79 | + 1.3% | -- | -- | -- |
| Months Supply of Inventory | 42.5 | 29.0 | - 31.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for August 2015

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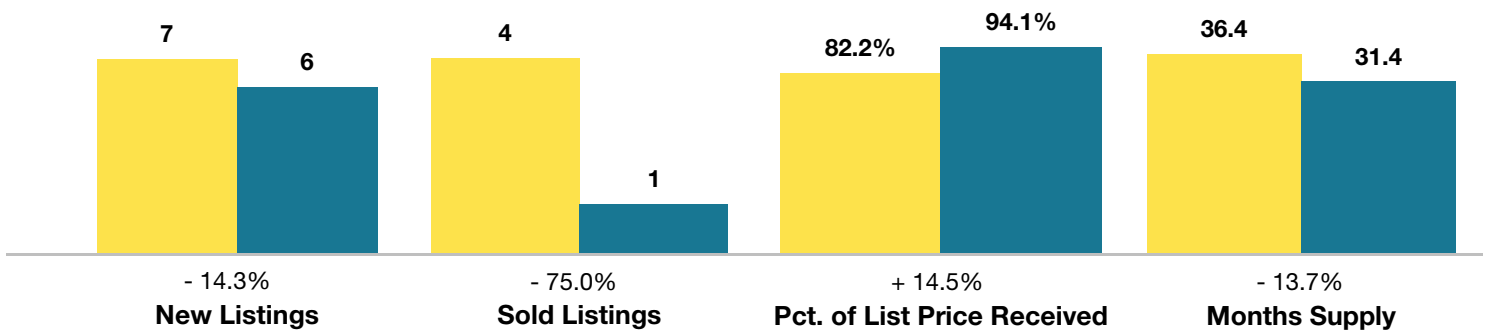
Mineral County

| Key Metrics | August | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 8-2014 | Thru 8-2015 | Percent Change from Previous Year |
| New Listings | 7 | 6 | - 14.3% | 48 | 56 | + 16.7% |
| Sold Listings | 4 | 1 | - 75.0% | 10 | 17 | + 70.0% |
| Median Sales Price* | \$341,000 | \$320,000 | - 6.2% | \$221,200 | \$200,000 | - 9.6% |
| Average Sales Price* | \$484,250 | \$320,000 | - 33.9% | \$304,435 | \$212,882 | - 30.1% |
| Percent of List Price Received* | 82.2% | 94.1% | + 14.5% | 87.9% | 89.4% | + 1.7% |
| Days on Market Until Sale | 134 | 459 | + 242.5% | 285 | 162 | - 43.2% |
| Cumulative Days on Market Until Sale | 134 | 459 | + 242.5% | 269 | 274 | + 1.9% |
| Inventory of Homes for Sale | 78 | 77 | - 1.3% | -- | -- | -- |
| Months Supply of Inventory | 36.4 | 31.4 | - 13.7% | -- | -- | -- |

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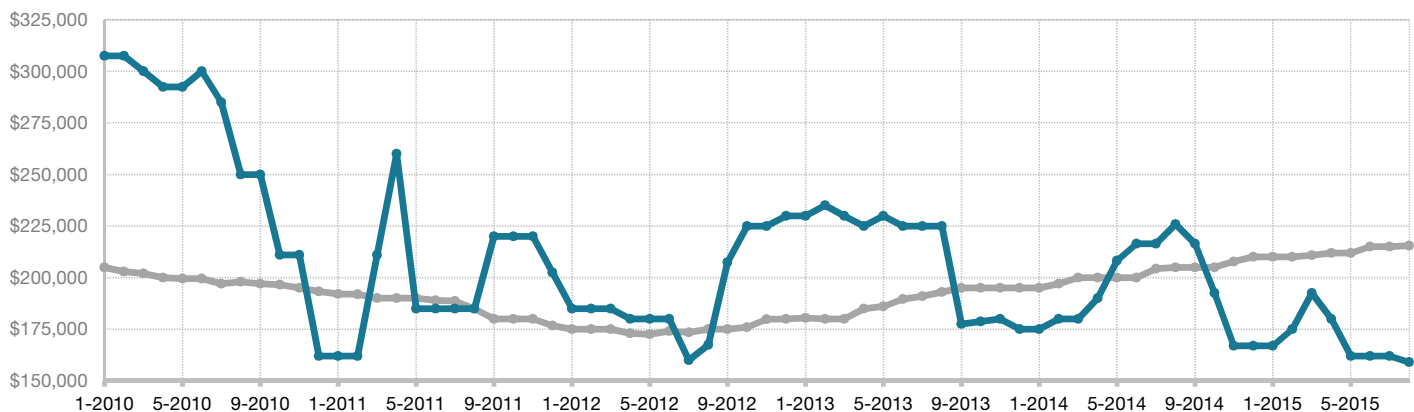
August

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Historical Median Sales Price Rolling 12-Month Calculation

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Local Market Update for September 2015

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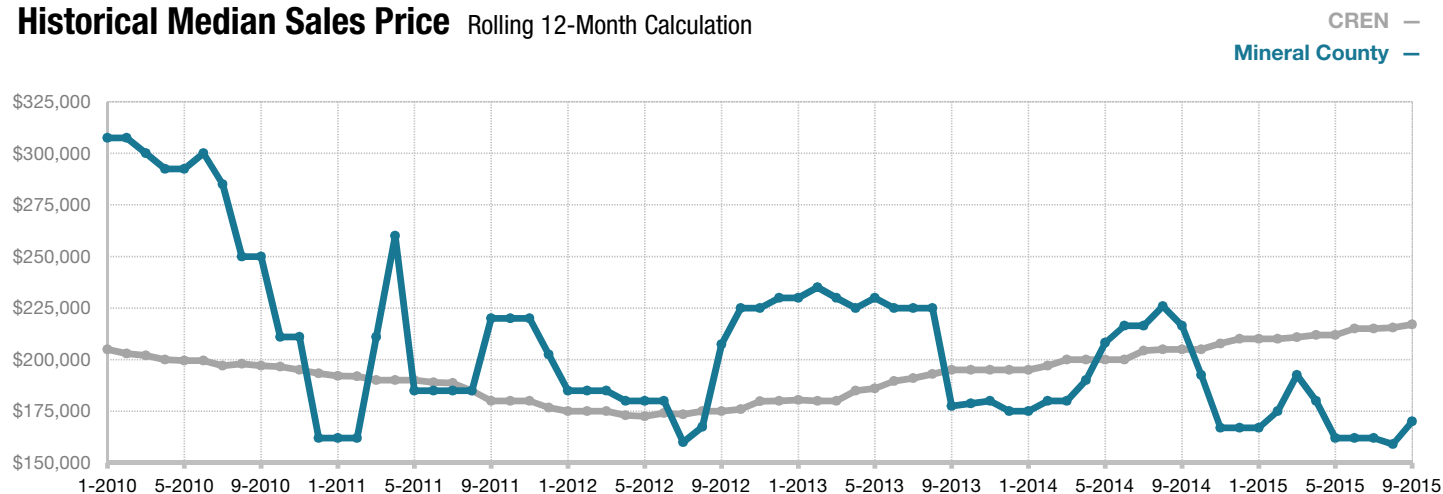
| Key Metrics | September | | | Year to Date | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|-------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 9-2014 | Thru 9-2015 | Percent Change from Previous Year |
| New Listings | 6 | 4 | - 33.3% | 54 | 60 | + 11.1% |
| Sold Listings | 2 | 6 | + 200.0% | 12 | 23 | + 91.7% |
| Median Sales Price* | \$80,000 | \$220,000 | + 175.0% | \$200,750 | \$205,000 | + 2.1% |
| Average Sales Price* | \$80,000 | \$201,593 | + 152.0% | \$267,029 | \$210,317 | - 21.2% |
| Percent of List Price Received* | 61.8% | 99.5% | + 61.0% | 83.5% | 91.7% | + 9.8% |
| Days on Market Until Sale | 6 | 134 | + 2133.3% | 257 | 156 | - 39.3% |
| Cumulative Days on Market Until Sale | 0 | 217 | -- | 269 | 260 | - 3.3% |
| Inventory of Homes for Sale | 76 | 71 | - 6.6% | -- | -- | -- |
| Months Supply of Inventory | 35.5 | 25.2 | - 29.0% | -- | -- | -- |

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September



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2015

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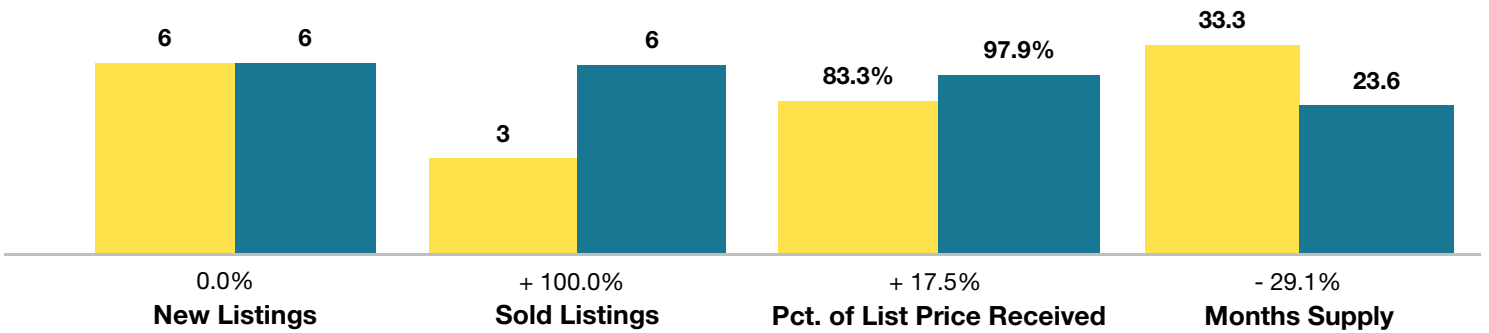
Mineral County

| Key Metrics | October | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 10-2014 | Thru 10-2015 | Percent Change from Previous Year |
| New Listings | 6 | 6 | 0.0% | 60 | 66 | + 10.0% |
| Sold Listings | 3 | 6 | + 100.0% | 15 | 29 | + 93.3% |
| Median Sales Price* | \$131,500 | \$180,000 | + 36.9% | \$185,000 | \$200,000 | + 8.1% |
| Average Sales Price* | \$167,167 | \$224,583 | + 34.3% | \$247,057 | \$213,374 | - 13.6% |
| Percent of List Price Received* | 83.3% | 97.9% | + 17.5% | 83.5% | 93.1% | + 11.5% |
| Days on Market Until Sale | 341 | 141 | - 58.7% | 276 | 153 | - 44.6% |
| Cumulative Days on Market Until Sale | 341 | 151 | - 55.7% | 289 | 245 | - 15.2% |
| Inventory of Homes for Sale | 76 | 73 | - 3.9% | -- | -- | -- |
| Months Supply of Inventory | 33.3 | 23.6 | - 29.1% | -- | -- | -- |

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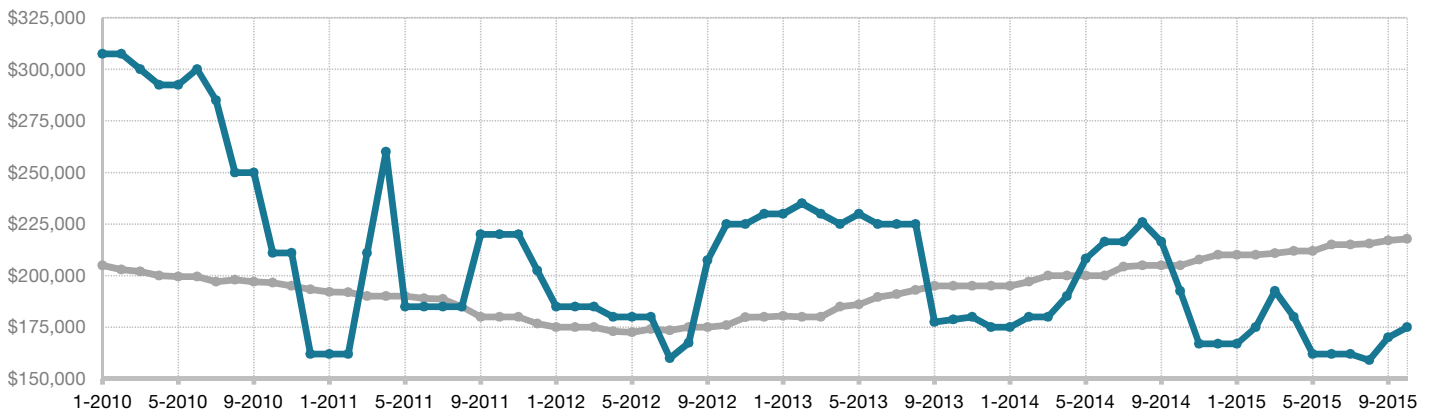
October

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Historical Median Sales Price Rolling 12-Month Calculation

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Local Market Update for November 2015

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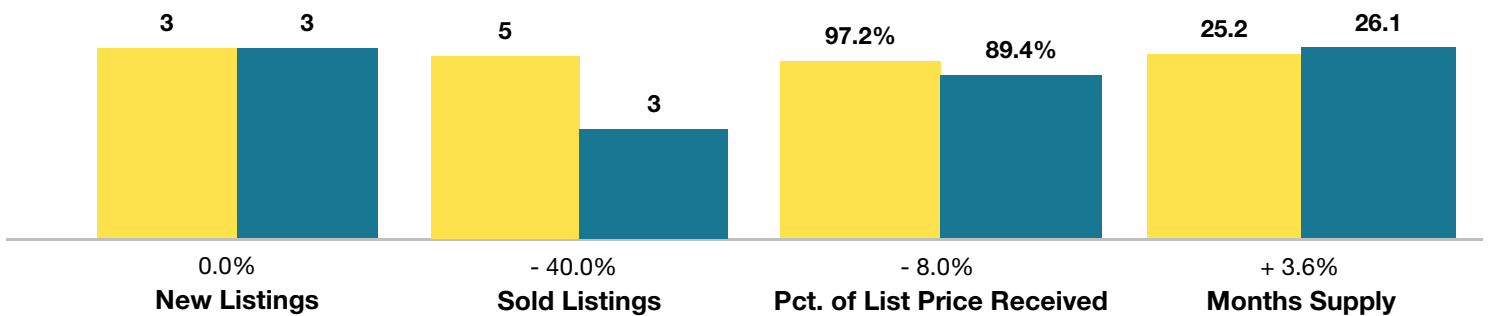
Mineral County

| Key Metrics | November | | | Year to Date | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 11-2014 | Thru 11-2015 | Percent Change from Previous Year |
| New Listings | 3 | 3 | 0.0% | 63 | 69 | + 9.5% |
| Sold Listings | 5 | 3 | - 40.0% | 20 | 32 | + 60.0% |
| Median Sales Price* | \$159,000 | \$177,500 | + 11.6% | \$167,000 | \$200,000 | + 19.8% |
| Average Sales Price* | \$164,800 | \$177,500 | + 7.7% | \$226,493 | \$210,982 | - 6.8% |
| Percent of List Price Received* | 97.2% | 89.4% | - 8.0% | 86.9% | 92.8% | + 6.8% |
| Days on Market Until Sale | 234 | 215 | - 8.1% | 265 | 160 | - 39.6% |
| Cumulative Days on Market Until Sale | 364 | 224 | - 38.5% | 309 | 243 | - 21.4% |
| Inventory of Homes for Sale | 72 | 76 | + 5.6% | -- | -- | -- |
| Months Supply of Inventory | 25.2 | 26.1 | + 3.6% | -- | -- | -- |

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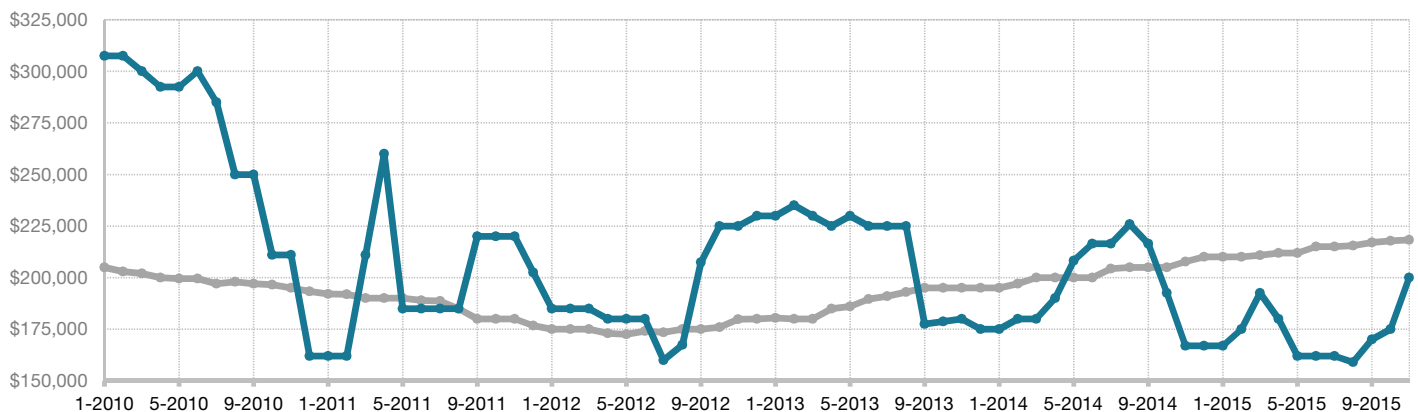
November

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Historical Median Sales Price Rolling 12-Month Calculation

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Local Market Update for December 2015

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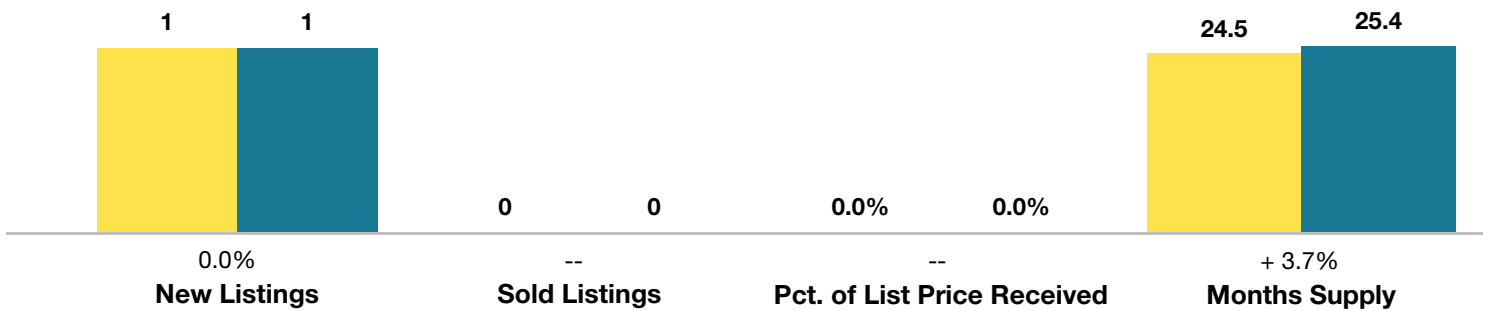
Mineral County

| Key Metrics | December | | | Year to Date | | |
|--------------------------------------|----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2014 | 2015 | Percent Change from Previous Year | Thru 12-2014 | Thru 12-2015 | Percent Change from Previous Year |
| New Listings | 1 | 1 | 0.0% | 64 | 70 | + 9.4% |
| Sold Listings | 0 | 0 | -- | 20 | 32 | + 60.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$167,000 | \$200,000 | + 19.8% |
| Average Sales Price* | \$0 | \$0 | -- | \$226,493 | \$210,982 | - 6.8% |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 86.9% | 92.8% | + 6.8% |
| Days on Market Until Sale | 0 | 0 | -- | 265 | 160 | - 39.6% |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 309 | 243 | - 21.4% |
| Inventory of Homes for Sale | 70 | 74 | + 5.7% | -- | -- | -- |
| Months Supply of Inventory | 24.5 | 25.4 | + 3.7% | -- | -- | -- |

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December

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