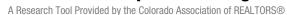
## **Local Market Update for August 2020**







## **Lake County**

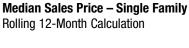
Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

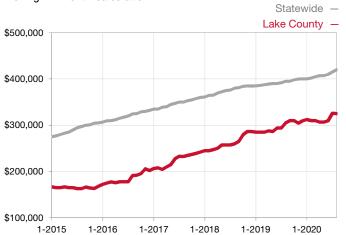
Single Family	August			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
New Listings	18	17	- 5.6%	125	127	+ 1.6%
Sold Listings	20	17	- 15.0%	68	87	+ 27.9%
Median Sales Price*	\$341,000	\$337,000	- 1.2%	\$316,500	\$339,000	+ 7.1%
Average Sales Price*	\$363,775	\$348,859	- 4.1%	\$323,547	\$344,285	+ 6.4%
Percent of List Price Received*	97.3%	98.4%	+ 1.1%	97.9%	96.9%	- 1.0%
Days on Market Until Sale	22	17	- 22.7%	33	54	+ 63.6%
Inventory of Homes for Sale	49	25	- 49.0%			
Months Supply of Inventory	4.2	2.0	- 52.4%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
New Listings	0	0		5	6	+ 20.0%
Sold Listings	0	1		2	5	+ 150.0%
Median Sales Price*	\$0	\$240,000		\$135,050	\$240,000	+ 77.7%
Average Sales Price*	\$0	\$240,000		\$135,050	\$231,060	+ 71.1%
Percent of List Price Received*	0.0%	96.4%		94.7%	96.6%	+ 2.0%
Days on Market Until Sale	0	10		91	61	- 33.0%
Inventory of Homes for Sale	4	2	- 50.0%			
Months Supply of Inventory	4.0	1.7	- 57.5%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





## Median Sales Price - Townhouse-Condo

