## **Local Market Update for September 2020**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!



## **Lake County**

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year	
New Listings	19	13	- 31.6%	144	140	- 2.8%	
Sold Listings	19	22	+ 15.8%	87	109	+ 25.3%	
Median Sales Price*	\$310,000	\$305,000	- 1.6%	\$315,000	\$328,000	+ 4.1%	
Average Sales Price*	\$337,895	\$358,923	+ 6.2%	\$326,680	\$347,240	+ 6.3%	
Percent of List Price Received*	95.5%	97.8%	+ 2.4%	97.4%	97.1%	- 0.3%	
Days on Market Until Sale	54	38	- 29.6%	38	51	+ 34.2%	
Inventory of Homes for Sale	49	16	- 67.3%				
Months Supply of Inventory	4.3	1.3	- 69.8%				

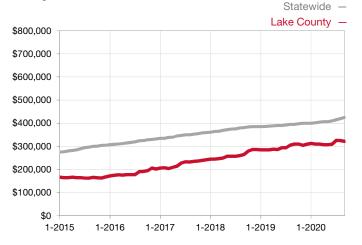
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
New Listings	2	1	- 50.0%	7	7	0.0%
Sold Listings	0	1		2	6	+ 200.0%
Median Sales Price*	\$0	\$350,000		\$135,050	\$292,650	+ 116.7%
Average Sales Price*	\$0	\$350,000		\$135,050	\$250,883	+ 85.8%
Percent of List Price Received*	0.0%	97.2%		94.7%	96.7%	+ 2.1%
Days on Market Until Sale	0	503		91	135	+ 48.4%
Inventory of Homes for Sale	6	2	- 66.7%			
Months Supply of Inventory	6.0	1.8	- 70.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

