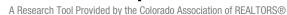
Local Market Update for October 2020







Lake County

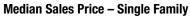
Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	7	21	+ 200.0%	151	161	+ 6.6%	
Sold Listings	21	13	- 38.1%	108	123	+ 13.9%	
Median Sales Price*	\$324,000	\$310,000	- 4.3%	\$316,500	\$325,000	+ 2.7%	
Average Sales Price*	\$344,971	\$478,250	+ 38.6%	\$330,237	\$360,783	+ 9.2%	
Percent of List Price Received*	96.7%	97.5%	+ 0.8%	97.3%	97.2%	- 0.1%	
Days on Market Until Sale	33	35	+ 6.1%	37	51	+ 37.8%	
Inventory of Homes for Sale	39	20	- 48.7%				
Months Supply of Inventory	3.3	1.7	- 48.5%				

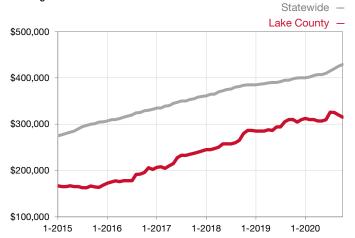
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	0	1		7	8	+ 14.3%
Sold Listings	1	1	0.0%	3	7	+ 133.3%
Median Sales Price*	\$73,000	\$349,000	+ 378.1%	\$124,600	\$345,300	+ 177.1%
Average Sales Price*	\$73,000	\$349,000	+ 378.1%	\$114,367	\$264,900	+ 131.6%
Percent of List Price Received*	91.4%	100.0%	+ 9.4%	93.6%	97.2%	+ 3.8%
Days on Market Until Sale	16	67	+ 318.8%	66	125	+ 89.4%
Inventory of Homes for Sale	4	2	- 50.0%			
Months Supply of Inventory	4.0	1.8	- 55.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

