

Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



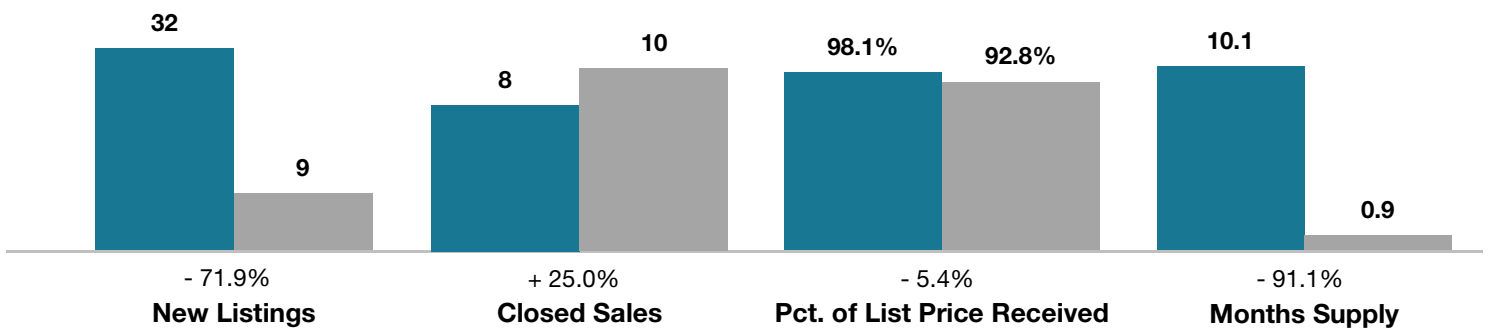
Lake County

Key Metrics	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 3-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	32	9	- 71.9%	61	29	- 52.5%
Closed Sales	8	10	+ 25.0%	34	32	- 5.9%
Median Sales Price*	\$295,000	\$190,000	- 35.6%	\$213,250	\$255,000	+ 19.6%
Average Sales Price*	\$281,038	\$239,490	- 14.8%	\$222,629	\$234,369	+ 5.3%
Percent of List Price Received*	98.1%	92.8%	- 5.4%	97.3%	94.8%	- 2.6%
Days on Market Until Sale	203	109	- 46.3%	165	80	- 51.5%
Inventory of Homes for Sale	179	22	- 87.7%	--	--	--
Months Supply of Inventory	10.1	0.9	- 91.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

