

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



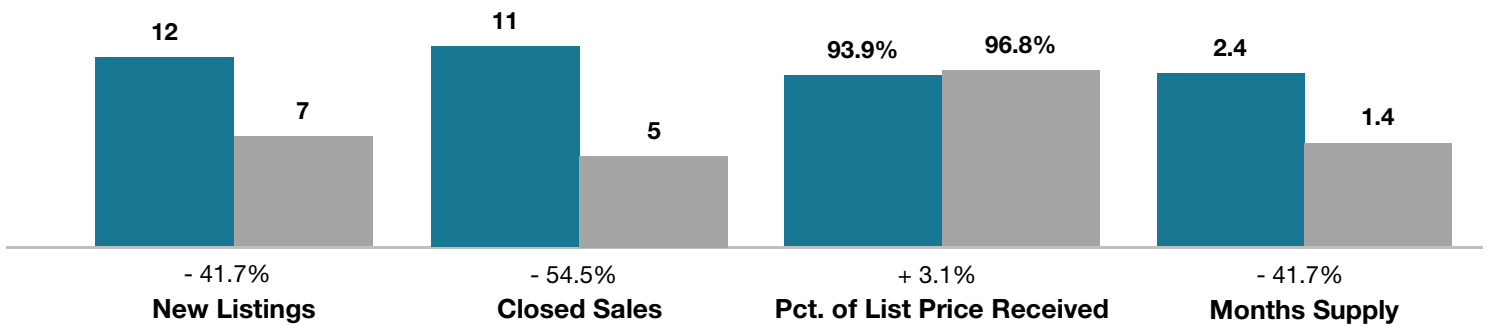
Lake County

Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 1-2017	Thru 1-2018	Percent Change from Previous Year
New Listings	12	7	- 41.7%	12	7	- 41.7%
Closed Sales	11	5	- 54.5%	11	5	- 54.5%
Median Sales Price*	\$255,000	\$315,900	+ 23.9%	\$255,000	\$315,900	+ 23.9%
Average Sales Price*	\$196,000	\$331,980	+ 69.4%	\$196,000	\$331,980	+ 69.4%
Percent of List Price Received*	93.9%	96.8%	+ 3.1%	93.9%	96.8%	+ 3.1%
Days on Market Until Sale	50	70	+ 40.0%	50	70	+ 40.0%
Inventory of Homes for Sale	58	19	- 67.2%	--	--	--
Months Supply of Inventory	2.4	1.4	- 41.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

