

Local Market Update for February 2018

A Research Tool Provided by the Colorado Association of REALTORS®



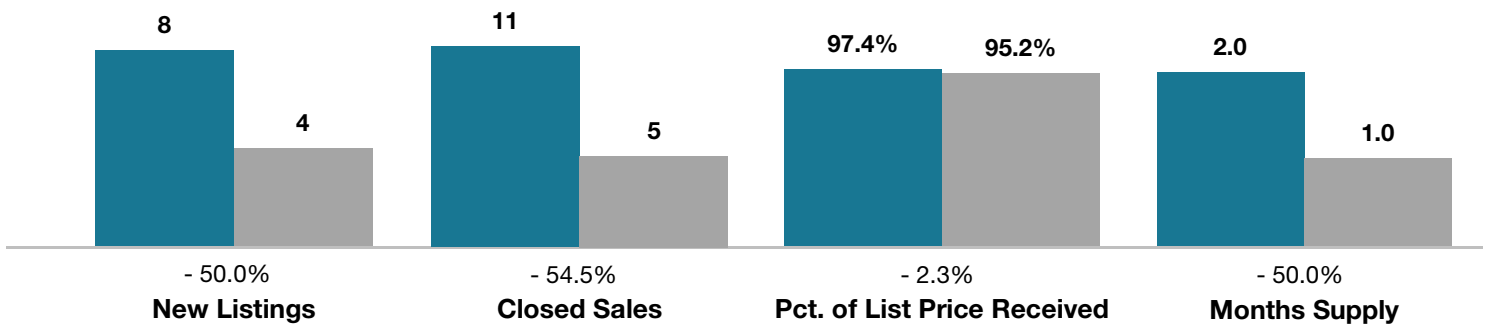
Lake County

Key Metrics	February			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	8	4	- 50.0%	20	11	- 45.0%
Closed Sales	11	5	- 54.5%	22	10	- 54.5%
Median Sales Price*	\$266,000	\$279,000	+ 4.9%	\$256,000	\$302,500	+ 18.2%
Average Sales Price*	\$268,082	\$257,600	- 3.9%	\$232,041	\$294,790	+ 27.0%
Percent of List Price Received*	97.4%	95.2%	- 2.3%	95.7%	96.0%	+ 0.3%
Days on Market Until Sale	84	103	+ 22.6%	67	87	+ 29.9%
Inventory of Homes for Sale	49	13	- 73.5%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

