

Local Market Update for April 2017

A Research Tool Provided by the Colorado Association of REALTORS®



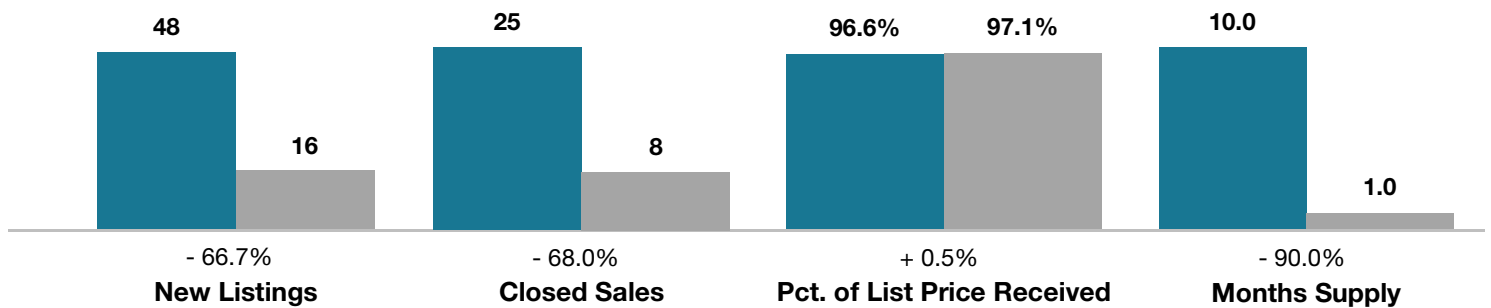
Lake County

Key Metrics	April			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 4-2016	Thru 4-2017	Percent Change from Previous Year
New Listings	48	16	- 66.7%	109	45	- 58.7%
Closed Sales	25	8	- 68.0%	59	40	- 32.2%
Median Sales Price*	\$150,000	\$225,000	+ 50.0%	\$186,000	\$242,500	+ 30.4%
Average Sales Price*	\$168,357	\$244,150	+ 45.0%	\$199,633	\$236,325	+ 18.4%
Percent of List Price Received*	96.6%	97.1%	+ 0.5%	97.0%	95.2%	- 1.9%
Days on Market Until Sale	94	76	- 19.1%	135	79	- 41.5%
Inventory of Homes for Sale	187	23	- 87.7%	--	--	--
Months Supply of Inventory	10.0	1.0	- 90.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Lake County —

