

Local Market Update for September 2018



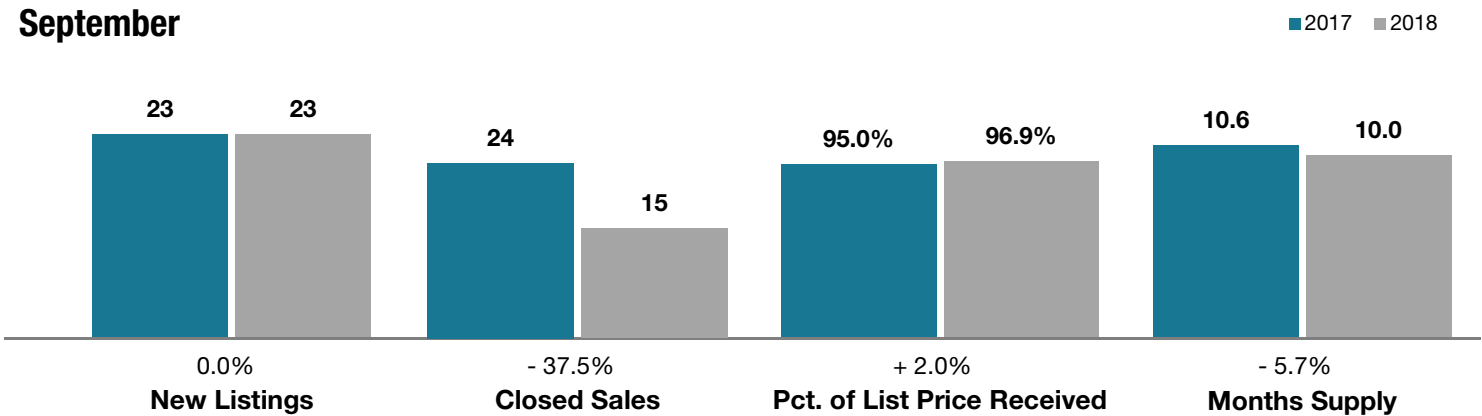
A Research Tool Provided by the Colorado Association of REALTORS®

Fremont/Custer County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	23	23	0.0%	226	255	+ 12.8%
Closed Sales	24	15	- 37.5%	163	146	- 10.4%
Median Sales Price*	\$265,000	\$275,000	+ 3.8%	\$225,000	\$272,500	+ 21.1%
Average Sales Price*	\$333,356	\$395,380	+ 18.6%	\$265,529	\$312,336	+ 17.6%
Percent of List Price Received*	95.0%	96.9%	+ 2.0%	94.7%	96.4%	+ 1.8%
Days on Market Until Sale	177	100	- 43.5%	194	128	- 34.0%
Inventory of Homes for Sale	190	161	- 15.3%	--	--	--
Months Supply of Inventory	10.6	10.0	- 5.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

