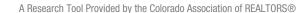
Local Market Update for October 2018



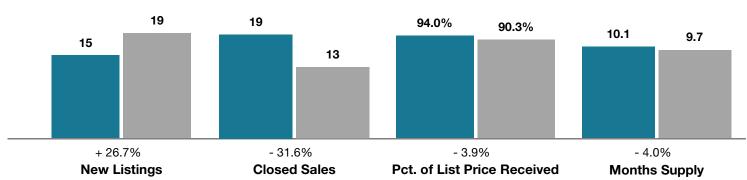


Fremont/Custer County

	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	15	19	+ 26.7%	241	274	+ 13.7%
Closed Sales	19	13	- 31.6%	182	162	- 11.0%
Median Sales Price*	\$325,000	\$362,000	+ 11.4%	\$227,000	\$275,000	+ 21.1%
Average Sales Price*	\$293,534	\$358,821	+ 22.2%	\$268,453	\$314,990	+ 17.3%
Percent of List Price Received*	94.0%	90.3%	- 3.9%	94.6%	95.9%	+ 1.4%
Days on Market Until Sale	118	234	+ 98.3%	186	136	- 26.9%
Inventory of Homes for Sale	179	154	- 14.0%			
Months Supply of Inventory	10.1	9.7	- 4.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October = 2017 = 2018



Historical Median Sales Price Rolling 12-Month Calculation

- Entire MLS -
- Fremont/Custer County -

