Local Market Update for August 2018



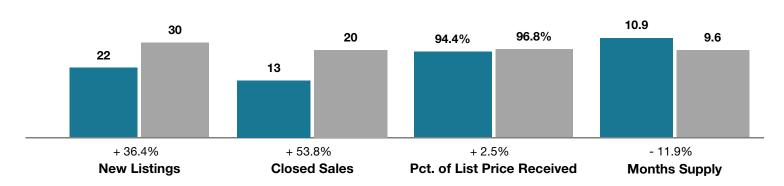


Fremont/Custer County

	August			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	22	30	+ 36.4%	203	232	+ 14.3%
Closed Sales	13	20	+ 53.8%	139	131	- 5.8%
Median Sales Price*	\$319,000	\$287,250	- 10.0%	\$222,500	\$270,000	+ 21.3%
Average Sales Price*	\$285,731	\$309,373	+ 8.3%	\$253,818	\$302,827	+ 19.3%
Percent of List Price Received*	94.4%	96.8%	+ 2.5%	94.7%	96.4%	+ 1.8%
Days on Market Until Sale	202	90	- 55.4%	197	131	- 33.5%
Inventory of Homes for Sale	194	161	- 17.0%			
Months Supply of Inventory	10.9	9.6	- 11.9%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August = 2017 = 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Fremont/Custer County -

