

Local Market Update for May 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

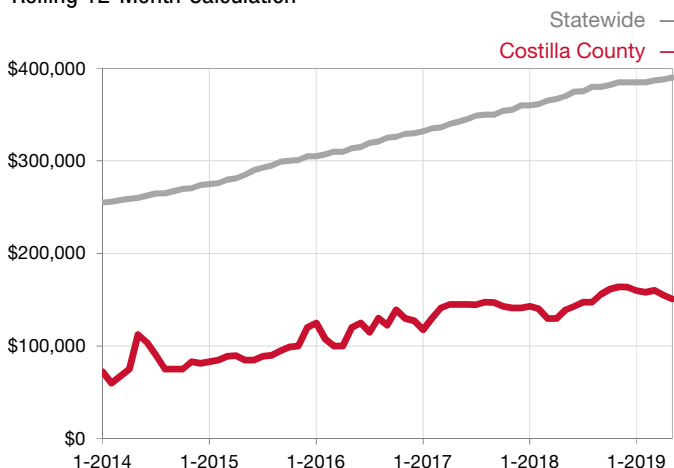
Single Family	May			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 05-2018	Thru 05-2019	Percent Change from Previous Year
Key Metrics						
New Listings	11	7	- 36.4%	35	22	- 37.1%
Sold Listings	4	1	- 75.0%	16	14	- 12.5%
Median Sales Price*	\$190,000	\$212,000	+ 11.6%	\$167,500	\$107,000	- 36.1%
Average Sales Price*	\$161,000	\$212,000	+ 31.7%	\$147,869	\$125,196	- 15.3%
Percent of List Price Received*	92.9%	90.2%	- 2.9%	94.5%	94.3%	- 0.2%
Days on Market Until Sale	86	41	- 52.3%	74	153	+ 106.8%
Inventory of Homes for Sale	51	37	- 27.5%	--	--	--
Months Supply of Inventory	12.5	13.9	+ 11.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 05-2018	Thru 05-2019	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	4	5	+ 25.0%
Sold Listings	0	1	--	0	2	--
Median Sales Price*	\$0	\$295,000	--	\$0	\$195,000	--
Average Sales Price*	\$0	\$295,000	--	\$0	\$195,000	--
Percent of List Price Received*	0.0%	95.2%	--	0.0%	97.6%	--
Days on Market Until Sale	0	9	--	0	35	--
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	3.0	4.5	+ 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

