

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

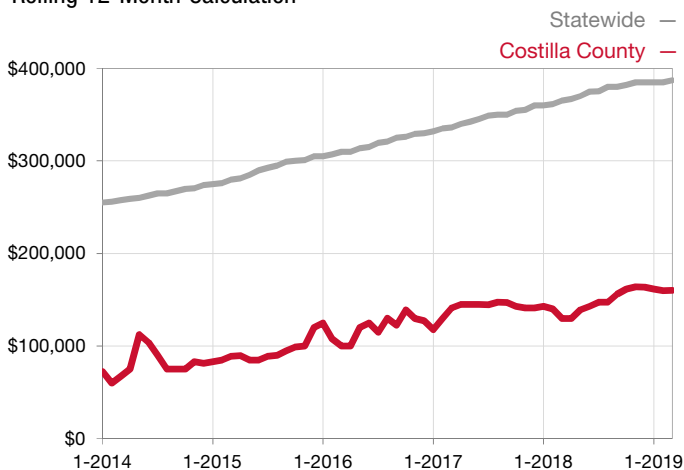
Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	12	2	- 83.3%	18	9	- 50.0%
Sold Listings	4	2	- 50.0%	7	10	+ 42.9%
Median Sales Price*	\$136,450	\$202,500	+ 48.4%	\$129,900	\$87,000	- 33.0%
Average Sales Price*	\$147,850	\$202,500	+ 37.0%	\$119,986	\$120,225	+ 0.2%
Percent of List Price Received*	99.7%	97.3%	- 2.4%	95.9%	95.9%	0.0%
Days on Market Until Sale	97	184	+ 89.7%	78	117	+ 50.0%
Inventory of Homes for Sale	46	32	- 30.4%	--	--	--
Months Supply of Inventory	12.3	10.4	- 15.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$95,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$95,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	100.0%	--
Days on Market Until Sale	0	0	--	0	60	--
Inventory of Homes for Sale	1	5	+ 400.0%	--	--	--
Months Supply of Inventory	0.8	3.3	+ 312.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

