

Local Market Update for July 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

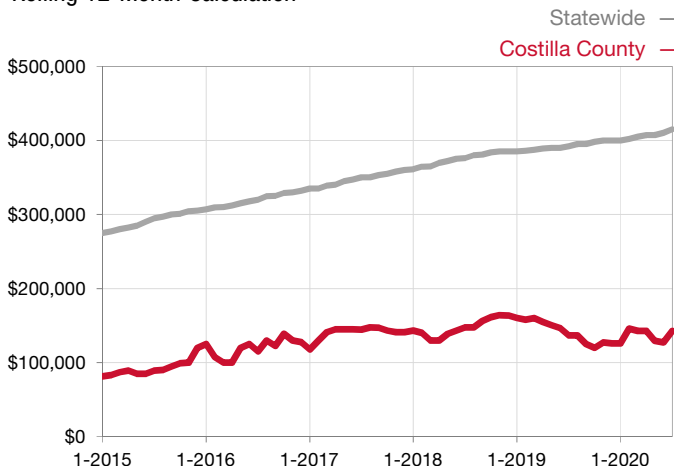
Single Family	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	12	10	- 16.7%	43	54	+ 25.6%
Sold Listings	6	11	+ 83.3%	23	30	+ 30.4%
Median Sales Price*	\$121,500	\$225,000	+ 85.2%	\$125,000	\$138,950	+ 11.2%
Average Sales Price*	\$146,000	\$224,545	+ 53.8%	\$139,533	\$173,043	+ 24.0%
Percent of List Price Received*	89.0%	97.3%	+ 9.3%	91.5%	94.8%	+ 3.6%
Days on Market Until Sale	199	168	- 15.6%	159	124	- 22.0%
Inventory of Homes for Sale	51	45	- 11.8%	--	--	--
Months Supply of Inventory	17.0	10.6	- 37.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$160,000	\$313,500	+ 95.9%
Average Sales Price*	\$0	\$0	--	\$183,333	\$313,500	+ 71.0%
Percent of List Price Received*	0.0%	0.0%	--	96.5%	95.0%	- 1.6%
Days on Market Until Sale	0	0	--	98	488	+ 398.0%
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--
Months Supply of Inventory	4.8	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

