

# Local Market Update for February 2020

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	February			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 02-2019	Thru 02-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	3	+ 50.0%	7	7	0.0%
Sold Listings	4	1	- 75.0%	9	2	- 77.8%
Median Sales Price*	\$97,500	<b>\$230,000</b>	+ 135.9%	\$89,000	<b>\$166,500</b>	+ 87.1%
Average Sales Price*	\$103,313	<b>\$230,000</b>	+ 122.6%	\$104,861	<b>\$166,500</b>	+ 58.8%
Percent of List Price Received*	95.5%	<b>82.3%</b>	- 13.8%	94.2%	<b>88.0%</b>	- 6.6%
Days on Market Until Sale	149	<b>121</b>	- 18.8%	100	<b>96</b>	- 4.0%
Inventory of Homes for Sale	42	<b>47</b>	+ 11.9%	--	--	--
Months Supply of Inventory	12.6	<b>15.2</b>	+ 20.6%	--	--	--

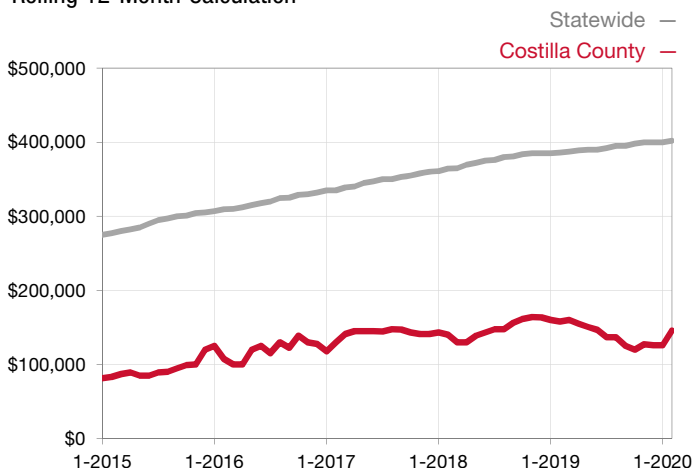
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	February			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 02-2019	Thru 02-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	1	0	- 100.0%	1	1	0.0%
Median Sales Price*	\$95,000	<b>\$0</b>	- 100.0%	\$95,000	<b>\$313,500</b>	+ 230.0%
Average Sales Price*	\$95,000	<b>\$0</b>	- 100.0%	\$95,000	<b>\$313,500</b>	+ 230.0%
Percent of List Price Received*	100.0%	<b>0.0%</b>	- 100.0%	100.0%	<b>95.0%</b>	- 5.0%
Days on Market Until Sale	60	0	- 100.0%	60	<b>488</b>	+ 713.3%
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--
Months Supply of Inventory	4.0	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

