

Local Market Update for August 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

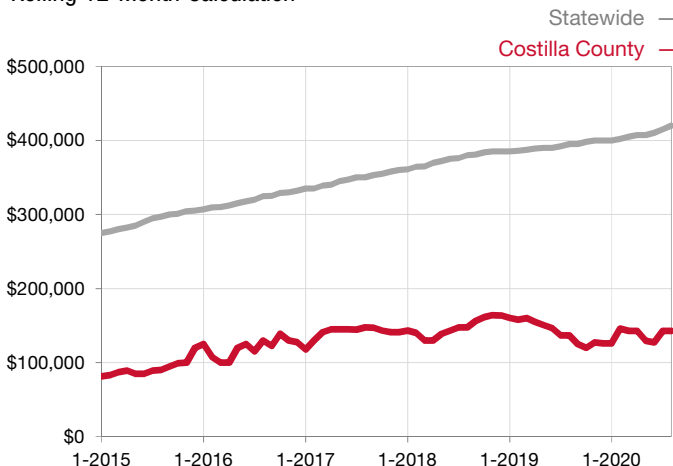
Single Family	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
Key Metrics						
New Listings	13	7	- 46.2%	56	61	+ 8.9%
Sold Listings	1	11	+ 1000.0%	24	41	+ 70.8%
Median Sales Price*	\$245,000	\$159,000	- 35.1%	\$126,000	\$142,900	+ 13.4%
Average Sales Price*	\$245,000	\$173,439	- 29.2%	\$143,927	\$173,149	+ 20.3%
Percent of List Price Received*	94.6%	98.0%	+ 3.6%	91.6%	95.7%	+ 4.5%
Days on Market Until Sale	154	145	- 5.8%	158	129	- 18.4%
Inventory of Homes for Sale	56	42	- 25.0%	--	--	--
Months Supply of Inventory	19.8	8.3	- 58.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$160,000	\$313,500	+ 95.9%
Average Sales Price*	\$0	\$0	--	\$183,333	\$313,500	+ 71.0%
Percent of List Price Received*	0.0%	0.0%	--	96.5%	95.0%	- 1.6%
Days on Market Until Sale	0	0	--	98	488	+ 398.0%
Inventory of Homes for Sale	5	0	- 100.0%	--	--	--
Months Supply of Inventory	4.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

