

Local Market Update for April 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year
Key Metrics						
New Listings	6	5	- 16.7%	24	14	- 41.7%
Sold Listings	5	2	- 60.0%	12	12	0.0%
Median Sales Price*	\$175,000	\$96,000	- 45.1%	\$151,500	\$87,000	- 42.6%
Average Sales Price*	\$176,400	\$96,000	- 45.6%	\$143,492	\$116,188	- 19.0%
Percent of List Price Received*	93.9%	93.5%	- 0.4%	95.1%	95.5%	+ 0.4%
Days on Market Until Sale	58	416	+ 617.2%	69	167	+ 142.0%
Inventory of Homes for Sale	44	32	- 27.3%	--	--	--
Months Supply of Inventory	11.2	11.3	+ 0.9%	--	--	--

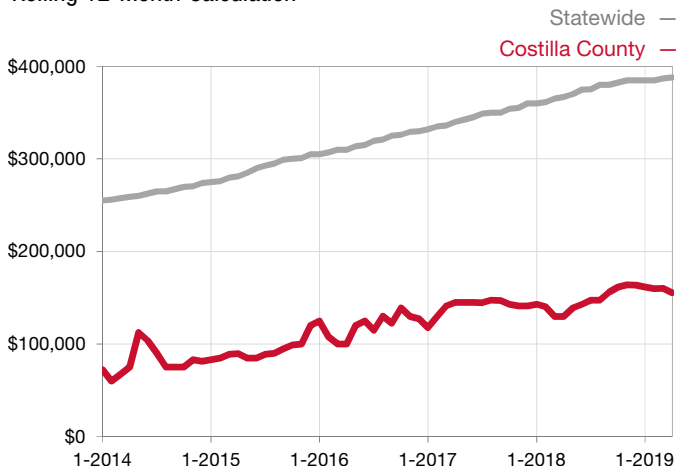
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	0	3	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$95,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$95,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	100.0%	--
Days on Market Until Sale	0	0	--	0	60	--
Inventory of Homes for Sale	0	6	--	--	--	--
Months Supply of Inventory	0.0	4.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

