

# Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Sold Listings	5	1	- 80.0%	5	1	- 80.0%
Median Sales Price*	\$89,000	<b>\$103,000</b>	+ 15.7%	\$89,000	<b>\$103,000</b>	+ 15.7%
Average Sales Price*	\$106,100	<b>\$103,000</b>	- 2.9%	\$106,100	<b>\$103,000</b>	- 2.9%
Percent of List Price Received*	93.2%	<b>93.6%</b>	+ 0.4%	93.2%	<b>93.6%</b>	+ 0.4%
Days on Market Until Sale	60	<b>70</b>	+ 16.7%	60	<b>70</b>	+ 16.7%
Inventory of Homes for Sale	45	<b>41</b>	- 8.9%	--	--	--
Months Supply of Inventory	14.6	<b>12.3</b>	- 15.8%	--	--	--

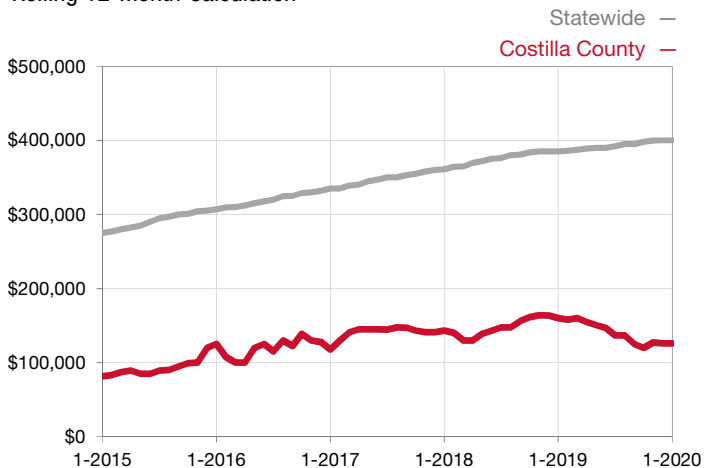
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	1	--	0	1	--
Median Sales Price*	\$0	<b>\$313,500</b>	--	\$0	<b>\$313,500</b>	--
Average Sales Price*	\$0	<b>\$313,500</b>	--	\$0	<b>\$313,500</b>	--
Percent of List Price Received*	0.0%	<b>95.0%</b>	--	0.0%	<b>95.0%</b>	--
Days on Market Until Sale	0	<b>488</b>	--	0	<b>488</b>	--
Inventory of Homes for Sale	7	1	- 85.7%	--	--	--
Months Supply of Inventory	3.5	<b>0.9</b>	- 74.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

