

Local Market Update for May 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

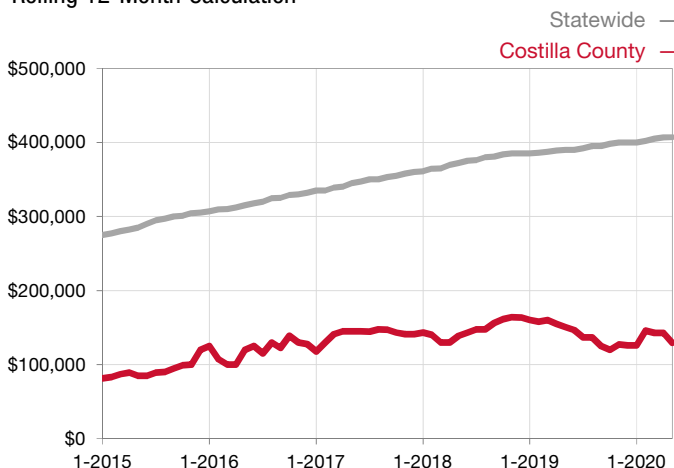
Single Family	May			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 05-2019	Thru 05-2020	Percent Change from Previous Year
Key Metrics						
New Listings	7	8	+ 14.3%	22	27	+ 22.7%
Sold Listings	1	5	+ 400.0%	14	13	- 7.1%
Median Sales Price*	\$212,000	\$110,000	- 48.1%	\$107,000	\$125,000	+ 16.8%
Average Sales Price*	\$212,000	\$121,000	- 42.9%	\$125,196	\$146,492	+ 17.0%
Percent of List Price Received*	90.2%	91.7%	+ 1.7%	94.3%	91.5%	- 3.0%
Days on Market Until Sale	41	148	+ 261.0%	153	99	- 35.3%
Inventory of Homes for Sale	43	41	- 4.7%	--	--	--
Months Supply of Inventory	16.1	11.4	- 29.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 05-2019	Thru 05-2020	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	5	0	- 100.0%
Sold Listings	1	0	- 100.0%	2	1	- 50.0%
Median Sales Price*	\$295,000	\$0	- 100.0%	\$195,000	\$313,500	+ 60.8%
Average Sales Price*	\$295,000	\$0	- 100.0%	\$195,000	\$313,500	+ 60.8%
Percent of List Price Received*	95.2%	0.0%	- 100.0%	97.6%	95.0%	- 2.7%
Days on Market Until Sale	9	0	- 100.0%	35	488	+ 1294.3%
Inventory of Homes for Sale	7	0	- 100.0%	--	--	--
Months Supply of Inventory	5.3	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

