

# Local Market Update for November 2020

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

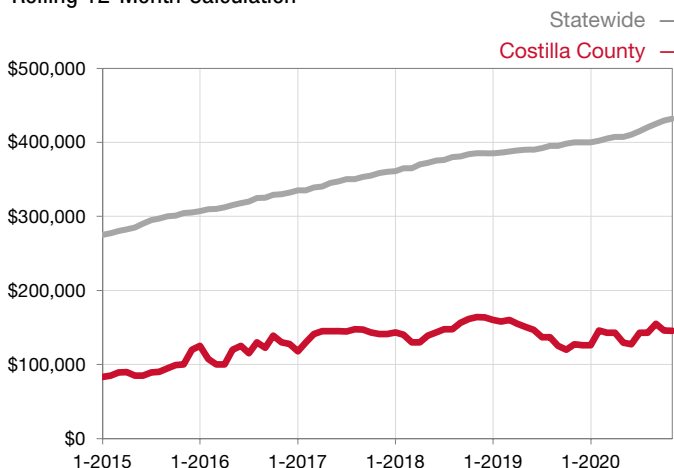
Single Family	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	4	0.0%	76	78	+ 2.6%
Sold Listings	6	9	+ 50.0%	41	65	+ 58.5%
Median Sales Price*	\$174,250	<b>\$165,000</b>	- 5.3%	\$127,000	<b>\$146,000</b>	+ 15.0%
Average Sales Price*	\$207,083	<b>\$162,722</b>	- 21.4%	\$155,248	<b>\$172,758</b>	+ 11.3%
Percent of List Price Received*	97.3%	<b>97.4%</b>	+ 0.1%	92.5%	<b>95.4%</b>	+ 3.1%
Days on Market Until Sale	82	<b>144</b>	+ 75.6%	140	<b>122</b>	- 12.9%
Inventory of Homes for Sale	54	<b>33</b>	- 38.9%	--	--	--
Months Supply of Inventory	15.1	<b>5.8</b>	- 61.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	0	0	--	6	1	- 83.3%
Median Sales Price*	\$0	<b>\$0</b>	--	\$140,000	<b>\$313,500</b>	+ 123.9%
Average Sales Price*	\$0	<b>\$0</b>	--	\$162,500	<b>\$313,500</b>	+ 92.9%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	93.7%	<b>95.0%</b>	+ 1.4%
Days on Market Until Sale	0	0	--	185	<b>488</b>	+ 163.8%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

