

Local Market Update for December 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

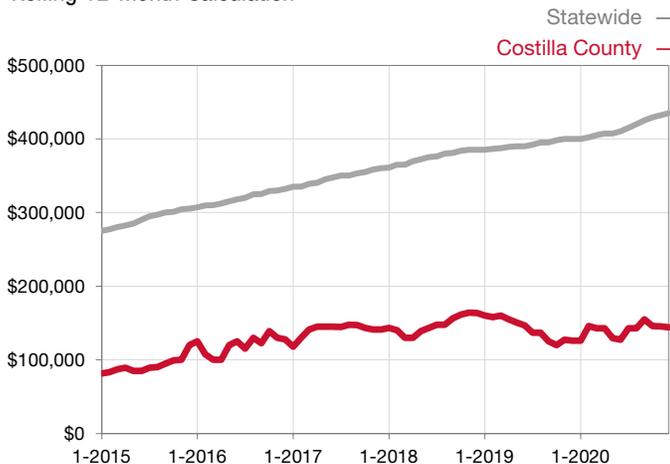
Single Family	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	80	80	0.0%
Sold Listings	3	9	+ 200.0%	44	74	+ 68.2%
Median Sales Price*	\$120,000	\$100,000	- 16.7%	\$126,000	\$143,950	+ 14.2%
Average Sales Price*	\$144,667	\$162,544	+ 12.4%	\$154,526	\$171,516	+ 11.0%
Percent of List Price Received*	92.1%	91.0%	- 1.2%	92.5%	94.8%	+ 2.5%
Days on Market Until Sale	104	157	+ 51.0%	137	126	- 8.0%
Inventory of Homes for Sale	54	23	- 57.4%	--	--	--
Months Supply of Inventory	14.7	3.7	- 74.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	0	0	--	6	1	- 83.3%
Median Sales Price*	\$0	\$0	--	\$140,000	\$313,500	+ 123.9%
Average Sales Price*	\$0	\$0	--	\$162,500	\$313,500	+ 92.9%
Percent of List Price Received*	0.0%	0.0%	--	93.7%	95.0%	+ 1.4%
Days on Market Until Sale	0	0	--	185	488	+ 163.8%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

