

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®

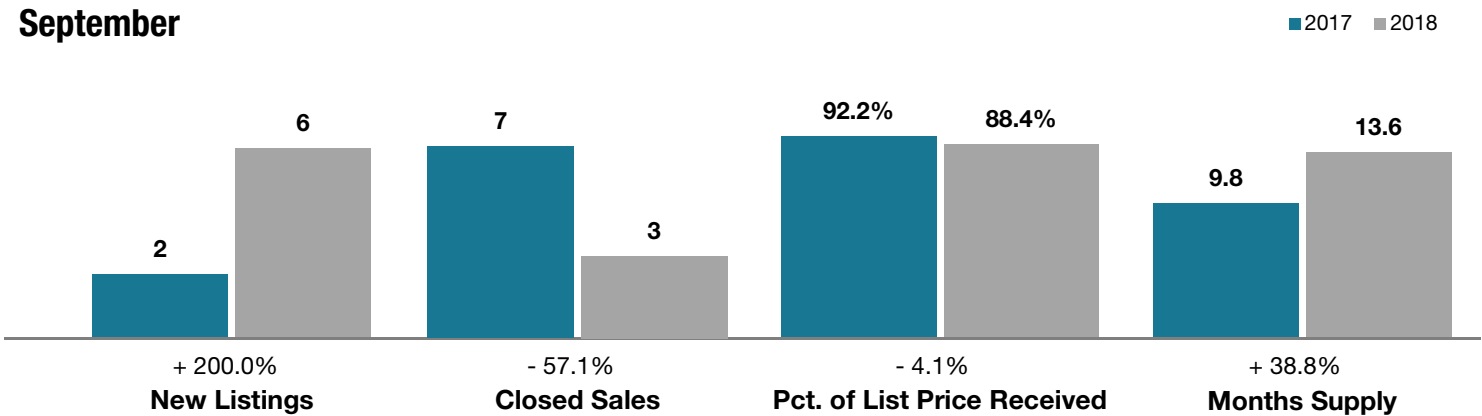


Costilla County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	2	6	+ 200.0%	44	63	+ 43.2%
Closed Sales	7	3	- 57.1%	40	22	- 45.0%
Median Sales Price*	\$140,000	\$155,000	+ 10.7%	\$147,000	\$164,750	+ 12.1%
Average Sales Price*	\$133,571	\$160,667	+ 20.3%	\$146,910	\$179,405	+ 22.1%
Percent of List Price Received*	92.2%	88.4%	- 4.1%	94.0%	95.0%	+ 1.1%
Days on Market Until Sale	58	120	+ 106.9%	182	131	- 28.0%
Inventory of Homes for Sale	41	37	- 9.8%	--	--	--
Months Supply of Inventory	9.8	13.6	+ 38.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —
Costilla County —

