

# Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®

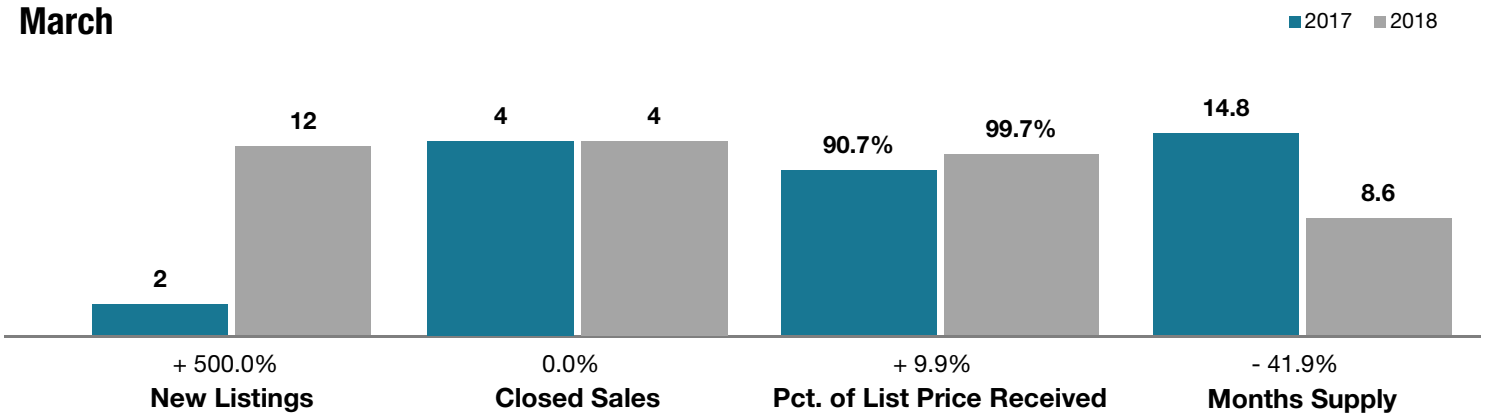


## Costilla County

Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 3-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	2	12	+ 500.0%	2	18	+ 800.0%
Closed Sales	4	4	0.0%	10	5	- 50.0%
Median Sales Price*	\$197,500	\$136,450	- 30.9%	\$183,000	\$129,900	- 29.0%
Average Sales Price*	\$195,375	\$147,850	- 24.3%	\$177,600	\$125,280	- 29.5%
Percent of List Price Received*	90.7%	99.7%	+ 9.9%	91.3%	97.7%	+ 7.0%
Days on Market Until Sale	287	97	- 66.2%	263	84	- 68.1%
Inventory of Homes for Sale	58	33	- 43.1%	--	--	--
Months Supply of Inventory	14.8	8.6	- 41.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —  
Costilla County —

