

Local Market Update for July 2018

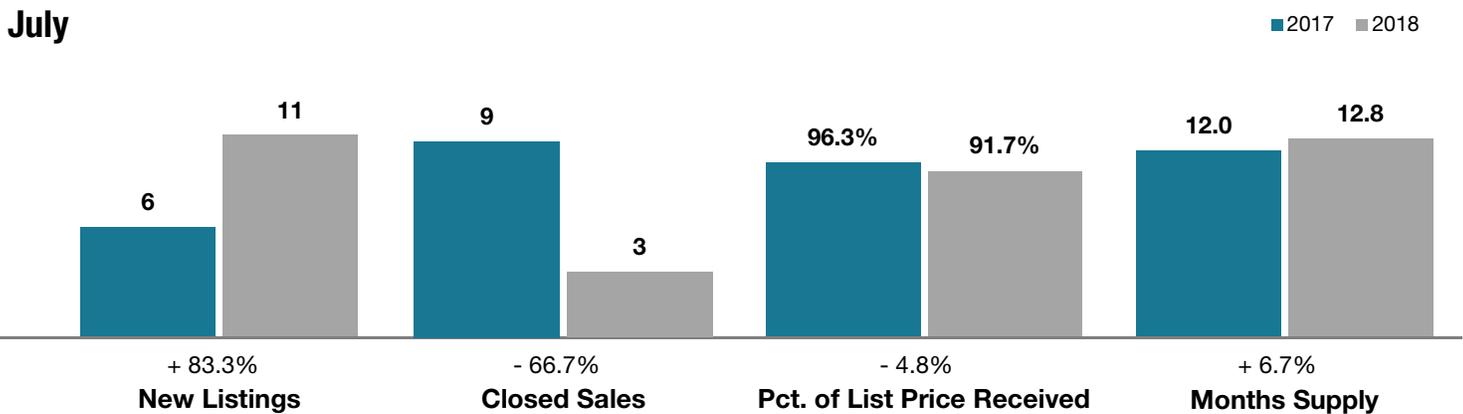
A Research Tool Provided by the Colorado Association of REALTORS®



Costilla County

Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 7-2017	Thru 7-2018	Percent Change from Previous Year
New Listings	6	11	+ 83.3%	36	51	+ 41.7%
Closed Sales	9	3	- 66.7%	28	17	- 39.3%
Median Sales Price*	\$124,900	\$169,500	+ 35.7%	\$150,000	\$160,000	+ 6.7%
Average Sales Price*	\$119,100	\$176,500	+ 48.2%	\$150,764	\$175,759	+ 16.6%
Percent of List Price Received*	96.3%	91.7%	- 4.8%	93.6%	96.1%	+ 2.7%
Days on Market Until Sale	273	381	+ 39.6%	231	142	- 38.5%
Inventory of Homes for Sale	49	43	- 12.2%	--	--	--
Months Supply of Inventory	12.0	12.8	+ 6.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price

Rolling 12-Month Calculation

