

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



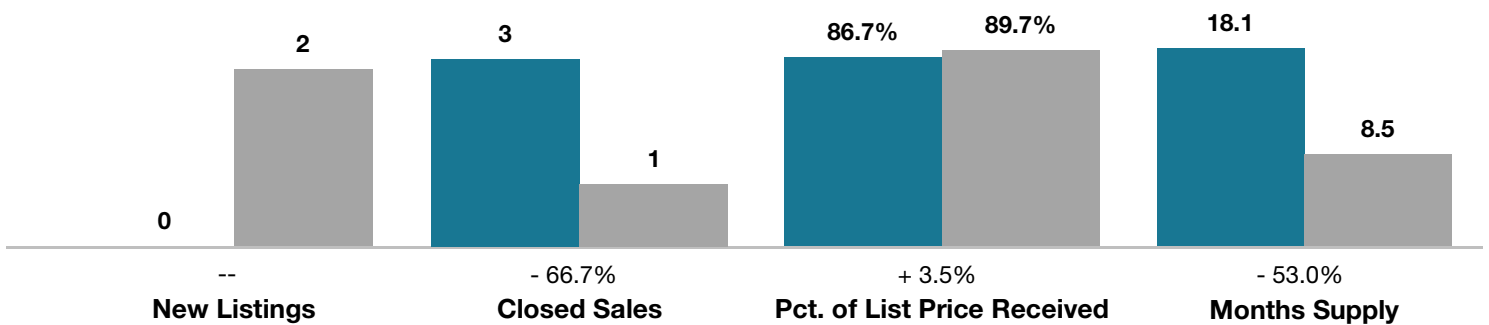
Costilla County

Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 1-2017	Thru 1-2018	Percent Change from Previous Year
New Listings	0	2	--	0	2	--
Closed Sales	3	1	- 66.7%	3	1	- 66.7%
Median Sales Price*	\$70,000	\$35,000	- 50.0%	\$70,000	\$35,000	- 50.0%
Average Sales Price*	\$110,333	\$35,000	- 68.3%	\$110,333	\$35,000	- 68.3%
Percent of List Price Received*	86.7%	89.7%	+ 3.5%	86.7%	89.7%	+ 3.5%
Days on Market Until Sale	183	36	- 80.3%	183	36	- 80.3%
Inventory of Homes for Sale	65	32	- 50.8%	--	--	--
Months Supply of Inventory	18.1	8.5	- 53.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

