

Local Market Update for February 2018

A Research Tool Provided by the Colorado Association of REALTORS®

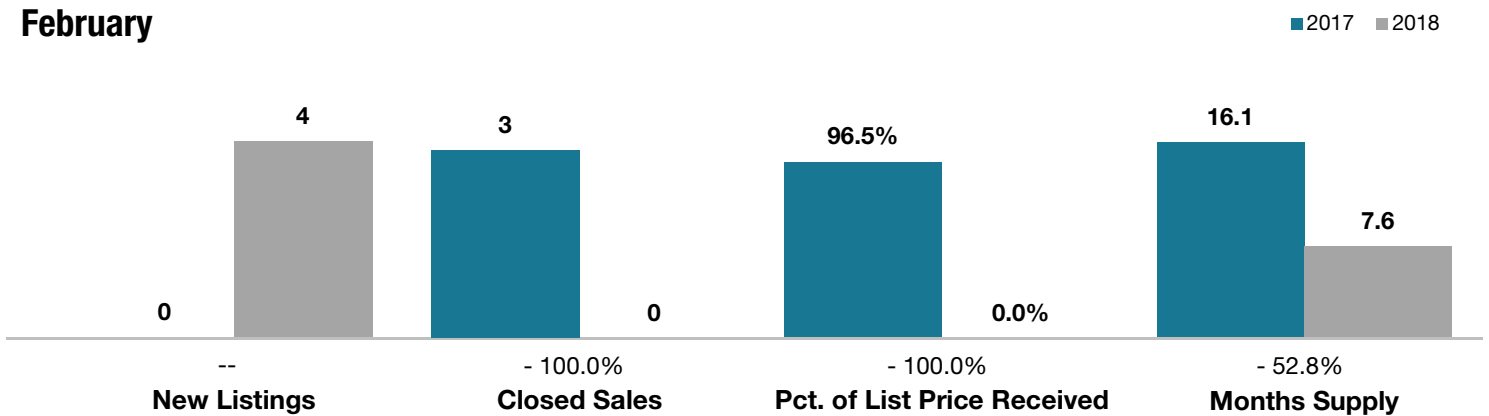


Costilla County

Key Metrics	February			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	0	4	--	0	6	--
Closed Sales	3	0	- 100.0%	6	1	- 83.3%
Median Sales Price*	\$225,000	\$0	- 100.0%	\$158,000	\$35,000	- 77.8%
Average Sales Price*	\$221,167	\$0	- 100.0%	\$165,750	\$35,000	- 78.9%
Percent of List Price Received*	96.5%	0.0%	- 100.0%	91.6%	89.7%	- 2.1%
Days on Market Until Sale	309	0	- 100.0%	246	36	- 85.4%
Inventory of Homes for Sale	59	29	- 50.8%	--	--	--
Months Supply of Inventory	16.1	7.6	- 52.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

February



Historical Median Sales Price

Rolling 12-Month Calculation

