

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®



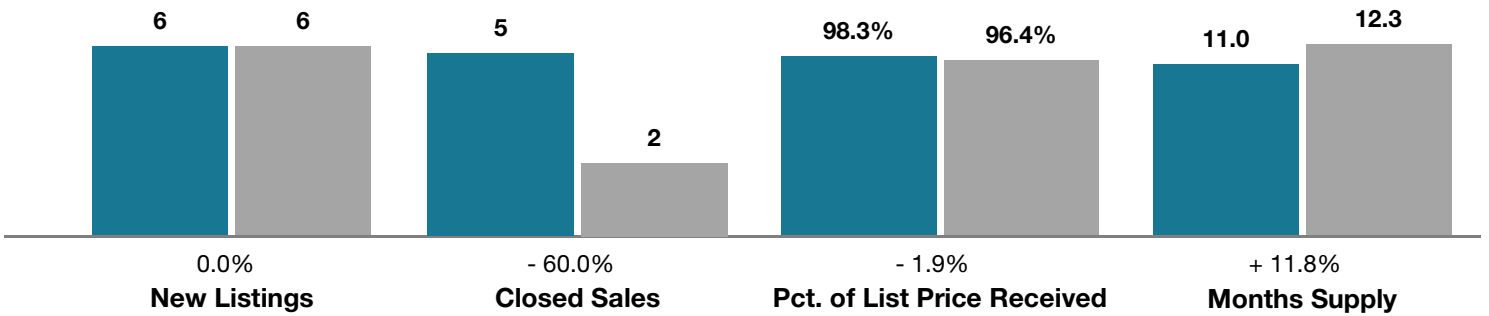
Costilla County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	6	6	0.0%	42	57	+ 35.7%
Closed Sales	5	2	- 60.0%	33	19	- 42.4%
Median Sales Price*	\$165,000	\$238,500	+ 44.5%	\$151,000	\$169,500	+ 12.3%
Average Sales Price*	\$144,000	\$238,500	+ 65.6%	\$149,739	\$182,363	+ 21.8%
Percent of List Price Received*	98.3%	96.4%	- 1.9%	94.4%	96.1%	+ 1.8%
Days on Market Until Sale	80	50	- 37.5%	208	132	- 36.5%
Inventory of Homes for Sale	44	38	- 13.6%	--	--	--
Months Supply of Inventory	11.0	12.3	+ 11.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

