

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



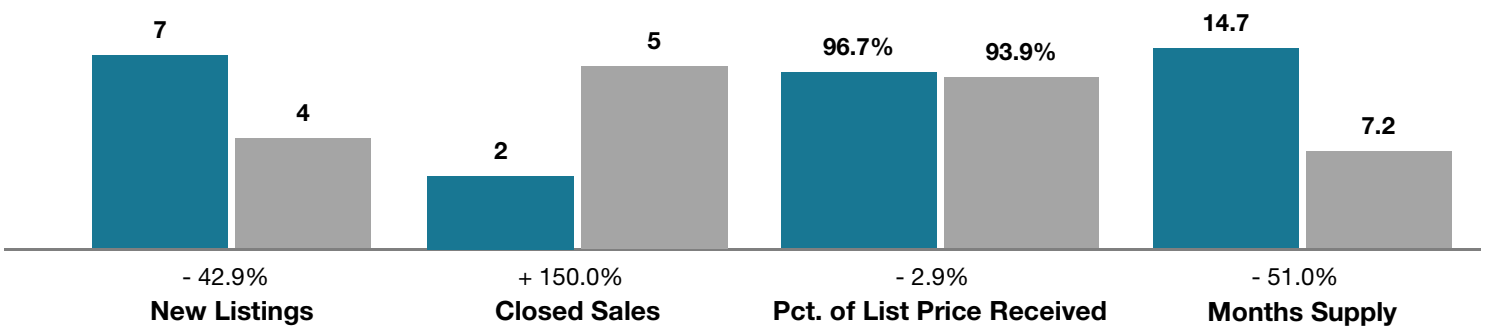
Costilla County

Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 4-2017	Thru 4-2018	Percent Change from Previous Year
New Listings	7	4	- 42.9%	9	22	+ 144.4%
Closed Sales	2	5	+ 150.0%	12	10	- 16.7%
Median Sales Price*	\$220,000	\$175,000	- 20.5%	\$200,500	\$151,500	- 24.4%
Average Sales Price*	\$220,000	\$176,400	- 19.8%	\$184,667	\$150,840	- 18.3%
Percent of List Price Received*	96.7%	93.9%	- 2.9%	92.2%	95.8%	+ 3.9%
Days on Market Until Sale	80	58	- 27.5%	232	71	- 69.4%
Inventory of Homes for Sale	55	30	- 45.5%	--	--	--
Months Supply of Inventory	14.7	7.2	- 51.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

