

# Local Market Update for September 2017

A Research Tool Provided by the Colorado Association of REALTORS®



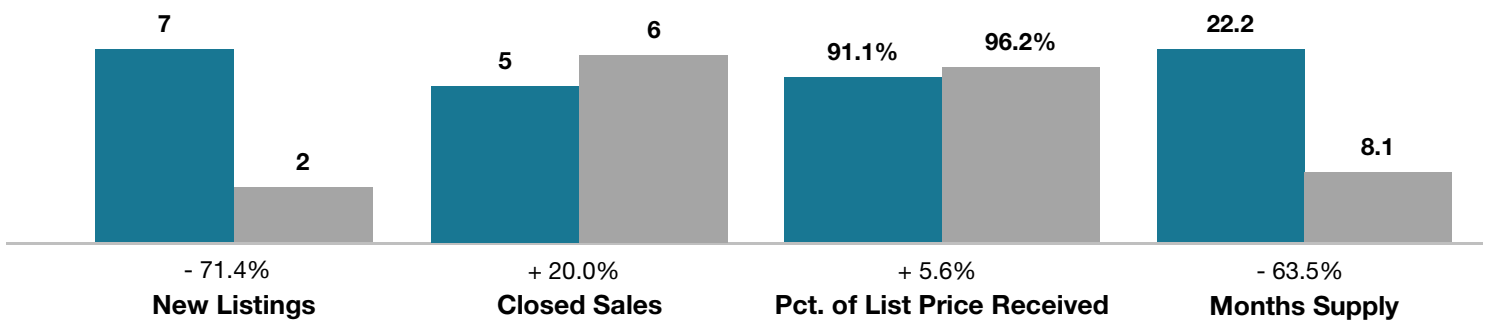
## Costilla County

Key Metrics	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 9-2016	Thru 9-2017	Percent Change from Previous Year
New Listings	7	2	- 71.4%	74	44	- 40.5%
Closed Sales	5	6	+ 20.0%	31	39	+ 25.8%
Median Sales Price*	\$147,500	<b>\$142,500</b>	- 3.4%	\$95,000	<b>\$149,000</b>	+ 56.8%
Average Sales Price*	\$123,600	<b>\$145,000</b>	+ 17.3%	\$121,007	<b>\$149,010</b>	+ 23.1%
Percent of List Price Received*	91.1%	<b>96.2%</b>	+ 5.6%	92.3%	<b>94.6%</b>	+ 2.5%
Days on Market Until Sale	191	<b>58</b>	- 69.6%	181	<b>185</b>	+ 2.2%
Inventory of Homes for Sale	74	<b>33</b>	- 55.4%	--	--	--
Months Supply of Inventory	22.2	<b>8.1</b>	- 63.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### September

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Costilla County —

