

Local Market Update for July 2017

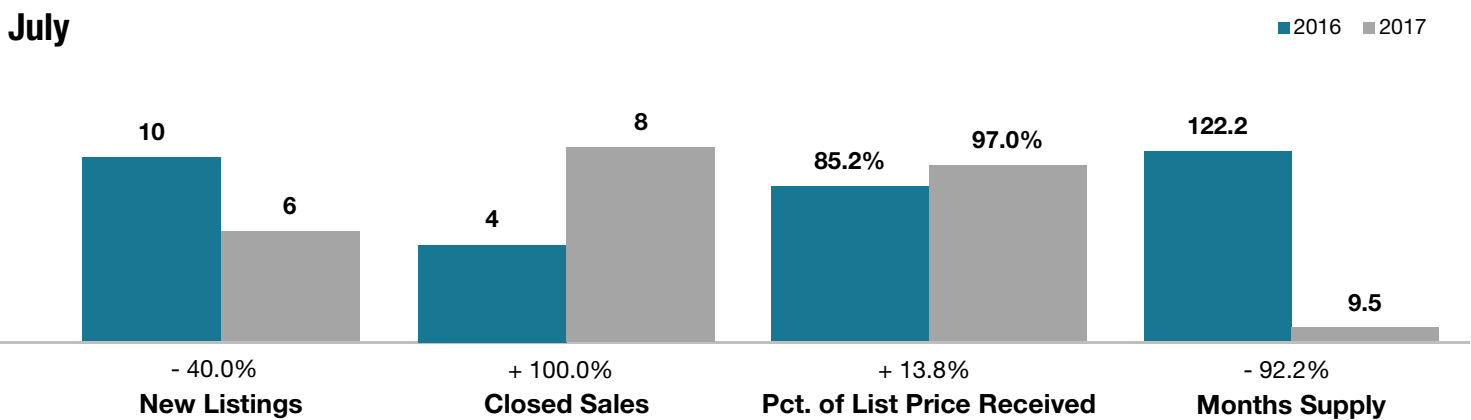
A Research Tool Provided by the Colorado Association of REALTORS®



Costilla County

Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	10	6	- 40.0%	56	36	- 35.7%
Closed Sales	4	8	+ 100.0%	20	27	+ 35.0%
Median Sales Price*	\$59,450	\$106,200	+ 78.6%	\$89,250	\$149,000	+ 66.9%
Average Sales Price*	\$75,975	\$108,363	+ 42.6%	\$110,166	\$148,756	+ 35.0%
Percent of List Price Received*	85.2%	97.0%	+ 13.8%	92.0%	93.7%	+ 1.8%
Days on Market Until Sale	380	257	- 32.4%	203	225	+ 10.8%
Inventory of Homes for Sale	397	38	- 90.4%	--	--	--
Months Supply of Inventory	122.2	9.5	- 92.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —
Costilla County —

