

Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



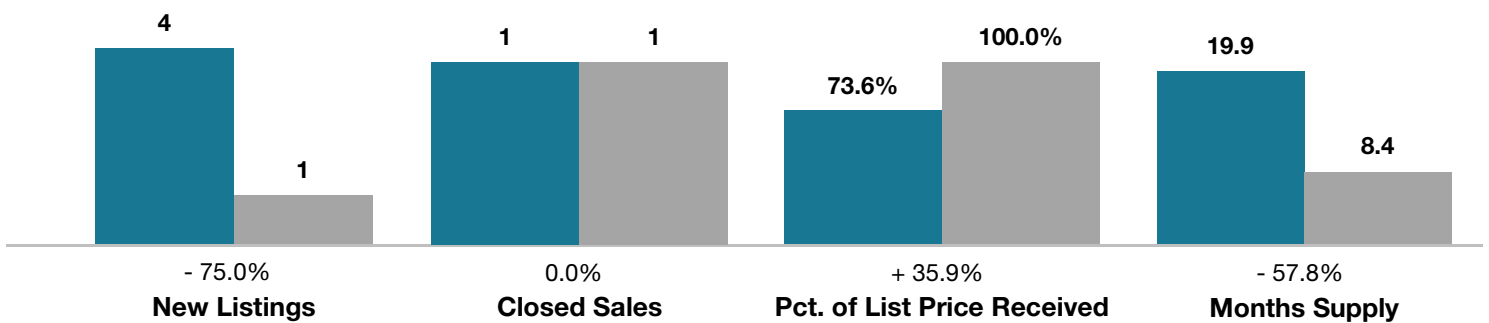
Costilla County

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	4	1	- 75.0%	86	52	- 39.5%
Closed Sales	1	1	0.0%	41	47	+ 14.6%
Median Sales Price*	\$250,000	\$350,000	+ 40.0%	\$130,000	\$145,000	+ 11.5%
Average Sales Price*	\$250,000	\$350,000	+ 40.0%	\$132,005	\$148,997	+ 12.9%
Percent of List Price Received*	73.6%	100.0%	+ 35.9%	92.5%	93.8%	+ 1.4%
Days on Market Until Sale	264	819	+ 210.2%	179	184	+ 2.8%
Inventory of Homes for Sale	68	33	- 51.5%	--	--	--
Months Supply of Inventory	19.9	8.4	- 57.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

