

Local Market Update for August 2017

A Research Tool Provided by the Colorado Association of REALTORS®



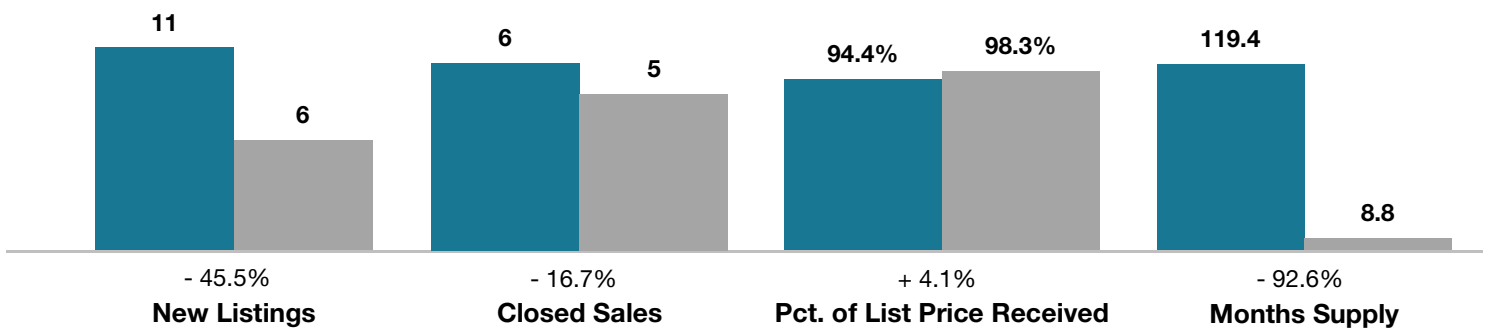
Costilla County

Key Metrics	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 8-2016	Thru 8-2017	Percent Change from Previous Year
New Listings	11	6	- 45.5%	67	42	- 37.3%
Closed Sales	6	5	- 16.7%	26	33	+ 26.9%
Median Sales Price*	\$137,000	\$165,000	+ 20.4%	\$94,250	\$151,000	+ 60.2%
Average Sales Price*	\$154,983	\$144,000	- 7.1%	\$120,508	\$149,739	+ 24.3%
Percent of List Price Received*	94.4%	98.3%	+ 4.1%	92.5%	94.4%	+ 2.1%
Days on Market Until Sale	105	80	- 23.8%	179	208	+ 16.2%
Inventory of Homes for Sale	398	35	- 91.2%	--	--	--
Months Supply of Inventory	119.4	8.8	- 92.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

