

Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

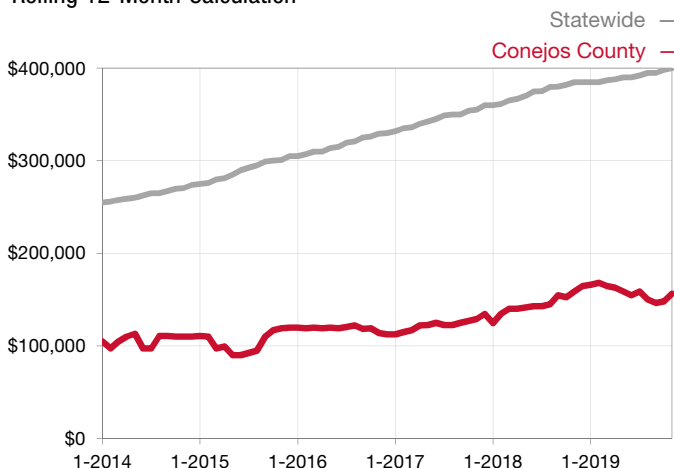
Single Family	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	3	+ 50.0%	63	56	- 11.1%
Sold Listings	5	4	- 20.0%	52	30	- 42.3%
Median Sales Price*	\$250,000	\$223,500	- 10.6%	\$164,550	\$156,500	- 4.9%
Average Sales Price*	\$236,260	\$212,500	- 10.1%	\$186,801	\$223,591	+ 19.7%
Percent of List Price Received*	93.5%	98.3%	+ 5.1%	93.5%	95.3%	+ 1.9%
Days on Market Until Sale	166	203	+ 22.3%	190	154	- 18.9%
Inventory of Homes for Sale	36	21	- 41.7%	--	--	--
Months Supply of Inventory	8.0	7.2	- 10.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Average Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.4%	--
Days on Market Until Sale	0	0	--	0	77	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

