

# Local Market Update for August 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

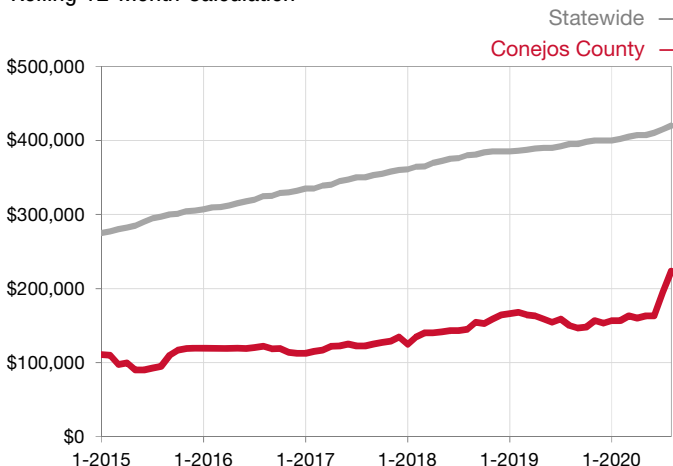
Single Family	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	5	+ 25.0%	45	38	- 15.6%
Sold Listings	2	1	- 50.0%	19	12	- 36.8%
Median Sales Price*	\$96,500	<b>\$437,500</b>	+ 353.4%	\$130,000	<b>\$245,000</b>	+ 88.5%
Average Sales Price*	\$96,500	<b>\$437,500</b>	+ 353.4%	\$201,749	<b>\$352,292</b>	+ 74.6%
Percent of List Price Received*	87.2%	<b>100.0%</b>	+ 14.7%	94.5%	<b>92.7%</b>	- 1.9%
Days on Market Until Sale	65	67	+ 3.1%	168	154	- 8.3%
Inventory of Homes for Sale	33	21	- 36.4%	--	--	--
Months Supply of Inventory	7.9	8.1	+ 2.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 08-2019	Thru 08-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$172,500	<b>\$0</b>	- 100.0%	\$172,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$172,500	<b>\$0</b>	- 100.0%	\$172,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	96.4%	<b>0.0%</b>	- 100.0%	96.4%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	77	0	- 100.0%	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

