

# Local Market Update for August 2019

A Research Tool Provided by the Colorado Association of REALTORS®

## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

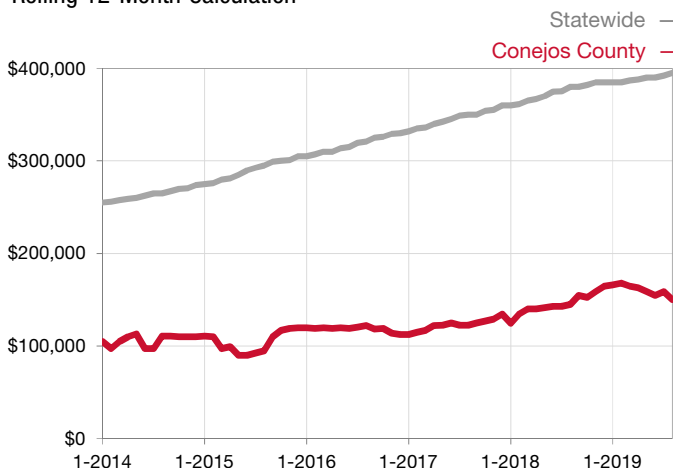
Single Family	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	10	4	- 60.0%	57	47	- 17.5%
Sold Listings	6	2	- 66.7%	27	19	- 29.6%
Median Sales Price*	\$166,550	<b>\$96,500</b>	- 42.1%	\$163,100	<b>\$130,000</b>	- 20.3%
Average Sales Price*	\$173,850	<b>\$96,500</b>	- 44.5%	\$157,846	<b>\$201,749</b>	+ 27.8%
Percent of List Price Received*	98.3%	<b>87.2%</b>	- 11.3%	94.3%	<b>94.5%</b>	+ 0.2%
Days on Market Until Sale	130	65	- 50.0%	163	168	+ 3.1%
Inventory of Homes for Sale	45	33	- 26.7%	--	--	--
Months Supply of Inventory	12.3	7.9	- 35.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	1	--
Sold Listings	0	1	--	0	1	--
Median Sales Price*	\$0	<b>\$172,500</b>	--	\$0	<b>\$172,500</b>	--
Average Sales Price*	\$0	<b>\$172,500</b>	--	\$0	<b>\$172,500</b>	--
Percent of List Price Received*	0.0%	<b>96.4%</b>	--	0.0%	<b>96.4%</b>	--
Days on Market Until Sale	0	77	--	0	77	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

