

# Local Market Update for April 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	7	- 22.2%	24	18	- 25.0%
Sold Listings	3	3	0.0%	11	7	- 36.4%
Median Sales Price*	\$253,000	<b>\$202,500</b>	- 20.0%	\$145,000	<b>\$90,000</b>	- 37.9%
Average Sales Price*	\$224,333	<b>\$552,500</b>	+ 146.3%	\$157,023	<b>\$265,960</b>	+ 69.4%
Percent of List Price Received*	98.7%	<b>94.9%</b>	- 3.9%	93.4%	<b>99.0%</b>	+ 6.0%
Days on Market Until Sale	140	<b>288</b>	+ 105.7%	149	<b>229</b>	+ 53.7%
Inventory of Homes for Sale	44	<b>27</b>	- 38.6%	--	--	--
Months Supply of Inventory	13.4	<b>5.9</b>	- 56.0%	--	--	--

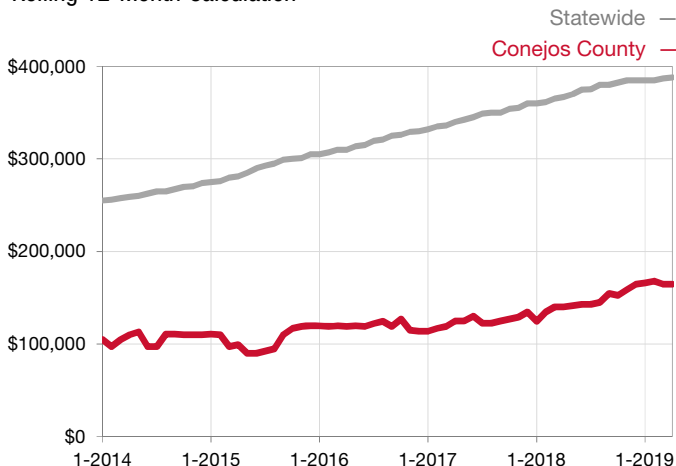
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 04-2018	Thru 04-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	1	--	0	1	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

