## **Local Market Update for May 2020**





Not all agents are the same!

## **Conejos County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	May			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 05-2019	Thru 05-2020	Percent Change from Previous Year	
New Listings	9	9	0.0%	27	18	- 33.3%	
Sold Listings	4	1	- 75.0%	12	5	- 58.3%	
Median Sales Price*	\$166,750	\$1,500,000	+ 799.6%	\$110,000	\$136,000	+ 23.6%	
Average Sales Price*	\$167,376	\$1,500,000	+ 796.2%	\$223,019	\$422,020	+ 89.2%	
Percent of List Price Received*	92.2%	85.7%	- 7.0%	95.8%	94.2%	- 1.7%	
Days on Market Until Sale	39	364	+ 833.3%	152	128	- 15.8%	
Inventory of Homes for Sale	31	24	- 22.6%				
Months Supply of Inventory	6.6	9.2	+ 39.4%				

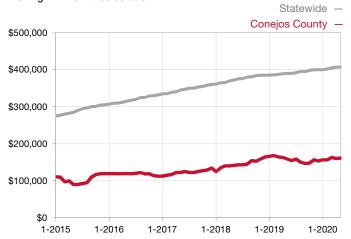
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 05-2019	Thru 05-2020	Percent Change from Previous Year	
New Listings	0	0		1	0	- 100.0%	
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

