

# Local Market Update for November 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

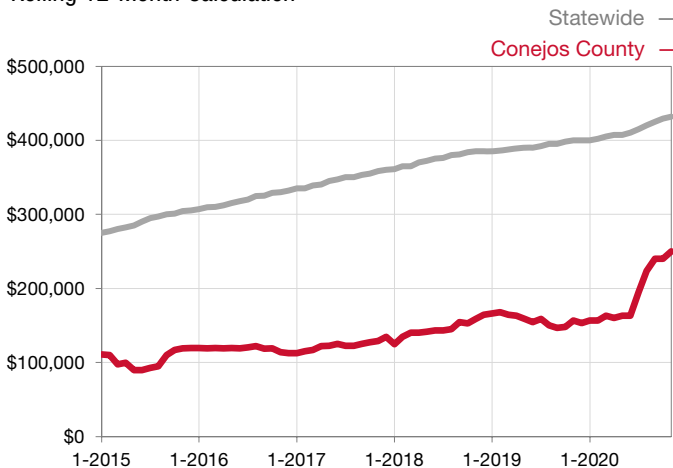
Single Family	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	3	2	- 33.3%	54	46	- 14.8%
Sold Listings	4	6	+ 50.0%	30	28	- 6.7%
Median Sales Price*	\$223,500	<b>\$270,000</b>	+ 20.8%	\$156,500	<b>\$272,500</b>	+ 74.1%
Average Sales Price*	\$212,500	<b>\$307,333</b>	+ 44.6%	\$223,591	<b>\$338,929</b>	+ 51.6%
Percent of List Price Received*	98.3%	<b>92.3%</b>	- 6.1%	95.3%	<b>94.5%</b>	- 0.8%
Days on Market Until Sale	203	<b>304</b>	+ 49.8%	154	<b>155</b>	+ 0.6%
Inventory of Homes for Sale	26	<b>15</b>	- 42.3%	--	--	--
Months Supply of Inventory	8.9	<b>4.8</b>	- 46.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	96.4%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

