

# Local Market Update for September 2018



A Research Tool Provided by the Colorado Association of REALTORS®

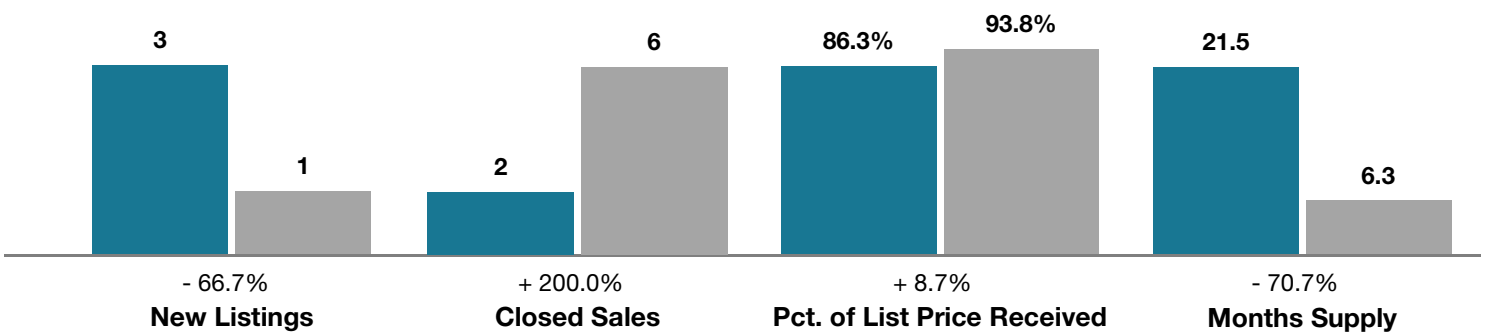
## Conejos County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	3	1	- 66.7%	27	27	0.0%
Closed Sales	2	6	+ 200.0%	8	16	+ 100.0%
Median Sales Price*	\$86,500	<b>\$153,500</b>	+ 77.5%	\$112,000	<b>\$160,250</b>	+ 43.1%
Average Sales Price*	\$86,500	<b>\$177,583</b>	+ 105.3%	\$112,475	<b>\$170,969</b>	+ 52.0%
Percent of List Price Received*	86.3%	<b>93.8%</b>	+ 8.7%	89.8%	<b>94.7%</b>	+ 5.5%
Days on Market Until Sale	214	<b>111</b>	- 48.1%	200	<b>110</b>	- 45.0%
Inventory of Homes for Sale	31	<b>15</b>	- 51.6%	--	--	--
Months Supply of Inventory	21.5	<b>6.3</b>	- 70.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### September

■ 2017 ■ 2018



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Conejos County —

