

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

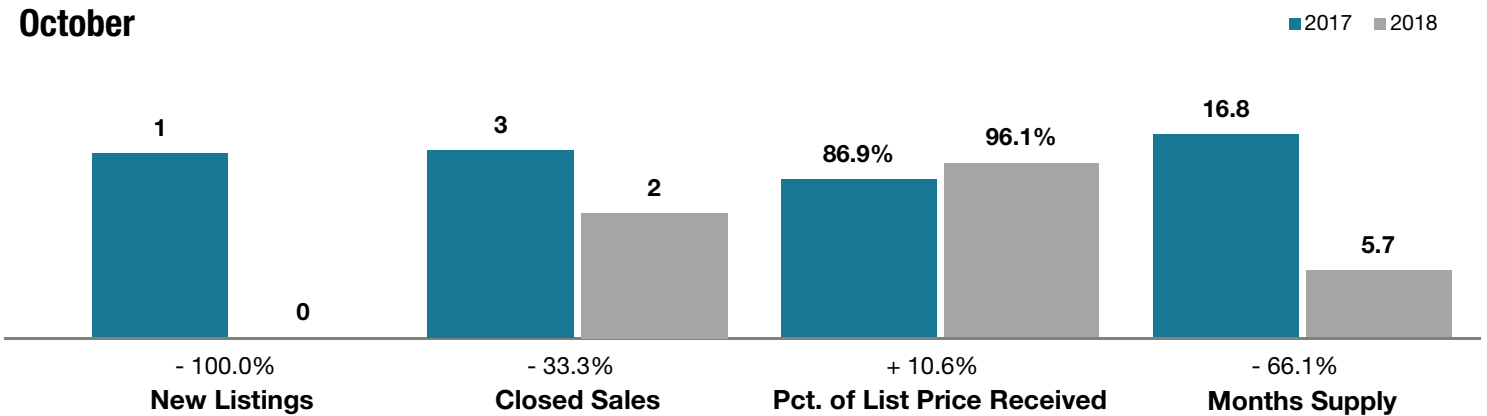


## Conejos County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	1	0	- 100.0%	28	27	- 3.6%
Closed Sales	3	2	- 33.3%	11	18	+ 63.6%
Median Sales Price*	\$98,000	<b>\$192,000</b>	+ 95.9%	\$104,000	<b>\$160,250</b>	+ 54.1%
Average Sales Price*	\$106,000	<b>\$192,000</b>	+ 81.1%	\$110,709	<b>\$173,306</b>	+ 56.5%
Percent of List Price Received*	86.9%	<b>96.1%</b>	+ 10.6%	89.0%	<b>94.8%</b>	+ 6.5%
Days on Market Until Sale	53	<b>79</b>	+ 49.1%	160	<b>107</b>	- 33.1%
Inventory of Homes for Sale	28	<b>13</b>	- 53.6%	--	--	--
Months Supply of Inventory	16.8	<b>5.7</b>	- 66.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

